



**2022 ANNUAL REPORT** 







- A Message to our Members | 1
- Executive Committee / Board of Directors | 2
  - Financial Highlights | 3
    - Giving Back | 5
- Five-Year Summary of Selected Consolidated Financial Data | 7
  - Report of Management | 9
- Management's Report on Internal Control over Financial Reporting | 10
  - Audit Committee Report | 11
  - Management's Discussion and Analysis | 12
    - Report of Independent Auditors | 36
  - Consolidated Statements of Condition | 38
  - Consolidated Statements of Comprehensive Income | 39
  - Consolidated Statements of Changes in Shareholders' Equity | 40
    - Consolidated Statements of Cash Flows | 41
    - Notes to Consolidated Financial Statements | 43
      - Disclosure Information | 77



## A Jessage TO OUR MEMBERS

Members. Growth. Service. People - In a year of extraordinary challenges: high input costs, rising interest rates, historical drought and supply chain disruptions, our Yosemite Farm Credit team holds fast to our four Strategic Pillars.

**MEMBERS** - Our mission of Helping our Members
Prosper guides every decision we make. We have a member focused Board and a dedicated team working together to assist you with challenges and opportunities so that you can achieve optimal success. Each farming operation is different, and each financing solution is customizable and unique.

**GROWTH** - The complexity and diversity of agriculture continues to increase, and our commitment is to grow with you in a way that supports your needs into the future. Our team continues to seek operating enhancements that benefit the next generation of farmers and ranchers. Together we move forward, stronger than before, ready for what the future brings.

**SERVICE -** The Yosemite Farm Credit team meets with you on your terms. Whether by phone, text, virtual or in person, we deliver service the way you want it, when you need it. Our goal is to ensure service and relationships are built to last for decades to come. We are proud that our relationships already span many generations.

**PEOPLE -** Our team of experts is committed to the success of your business. We are here to understand your operation, grow with you, and support the goals of your family and farm. The tenure, technical expertise, and service culture of Yosemite Farm Credit's people are unparalleled. The Yosemite Farm Credit team works to support your success.

### **OPERATIONAL HIGHLIGHTS**

2022 was another outstanding year, reflecting our members' strength and ability to manage through times of uncertainty and volatility. Your ability to meet your loan obligations fuels the success of your Association. The Association's credit quality remains strong.

The amount of loans outstanding at year-end increased 8.02% to approximately \$4.1 billion. Net earnings were \$88 million, a result of growing loan volume and controlled expenses. 2022 earnings enabled the Association to declare a patronage dividend of \$31.8 million while continuing to provide competitive rates. Yosemite Farm Credit strives to be a good steward of your capital. The earnings we retain help ensure financial strength, build a foundation for future growth and provide safeguards against economic volatility.

We look forward to working with Members in 2023. On behalf of the Board of Directors and the Yosemite Farm Credit team, we thank you for the opportunity to serve you.

Nancy Sill Board Chair

 $\mathsf{Tracy}\ \mathsf{V}.\ \mathsf{Sparks}$ 

President and Chief Executive Office

## Executive



TRACY V. SPARKS
President and CEO



LESLIE C. CRUTCHER EVP, CCO



JAMES C. CONNELLY EVP, General Counsel



**MATTHEW R. MCNELIS** EVP, CFO and Treasurer



JELINA M. SEIBERT EVP, CAHRO

## Board OF DIRECTORS



ANDREW BLOOM
Board Member
Elected to the Board 2019



**DAVE BROWN**Audit Committee
Elected to the Board 2019



BRUCE BURROUGHS
Audit Committee
Elected to the Board 2014



BRIAN GENZOLI
Board Member
Elected to the Board 2006



MARK JENSEN
Board Member
Elected to the Board 2014



ALICIA MADSEN
Audit Committee Chair
Appointed to the Board 2015



THOMAS MARING
Board Vice-Chair
Elected to the Board 2019



DINO MIGLIAZZO

Board Member

Elected to the Board 1994



RICK SCHEUBER
Audit Committee
Elected to the Board 1994



NANCY SILL Board Chair Appointed to the Board 2007

### +ighlights FINANCIAL

TOTAL ASSETS	
2018	\$3,188
2019	\$3,386
2020	\$3,618
2021	\$3,987
2022	<sup>\$</sup> 4,316

RETURN ON AVE	ERAGE ASSETS
2018	2.20%
2019	1.97%
2020	1.75%
2021	1.97%
2022	2.15%

NETINCOME			
2018	<sup>\$</sup> 65	.1	
2019	<sup>\$</sup> 63.	9	
2020	\$59.3		
2021		\$72.9	
2022			<sup>\$</sup> 87.9

OPERATING EXPENSES PER \$100 AVERAGE LOANS		
2018	\$1.00	
2019	\$	1.05
2020		\$1.06
2021	\$	1.05
2022		<sup>\$</sup> 1.07

TOTAL CAPITAL		
2018	\$524.0	
2019	\$556.6	
2020	\$590.5	
2021	\$634. <sup>9</sup>	9
2022	\$6 <sup>9</sup>	91.0

COMMON EQUITY TIER 1 CAPITAL RATIO	
2018	14.10%
2019	13.88%
2020	13.70%
2021	13.51%
2022	13.66%

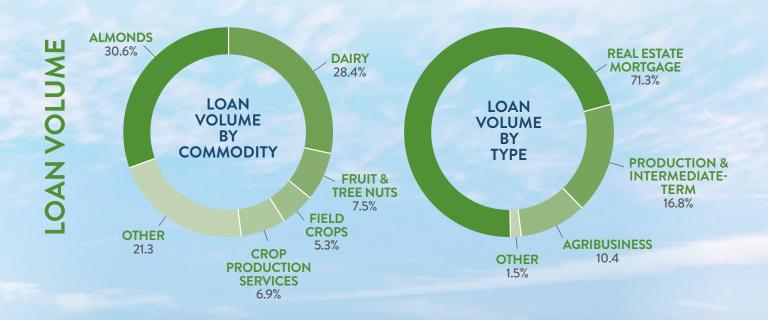


# **PATRONAGE**

	BUTION (In 1 SIS POINTS (B		
2018	75 BPS	\$21.9	
2019	75 BPS	\$24.2	
2020	75 BPS	<sup>\$</sup> 25.4	
2021	75 BPS	\$28.6	
2022	75 BPS	\$31.	8

### **SHARING SUCCESS** WITH OUR OWNERS

As a member-owned cooperative, we refund a portion of annual earnings to our stockholders, effectively reducing the costs of doing business with us. We've returned over \$190 million to our members since 2006. For 2021, we once again paid out 0.75% of average loan balances to our members, representing a record cash patronage dividend.





2022 Annual Report 4 Yosemite Farm Credit, ACA

Juring BACK

TOTAL \$498,393



HELPING THE AG INDUSTRY
Thive!

\$118,668



HELPING THE FUTURE OF AG

\$131,538







HELPING OUR COMMUNITY

Thive!

\$227,755



SCHOLARSHIPS TO HELP THE NEXT GENERATION Thive!

\$20,432



# Five-Jean Summary OF SELECTED CONSOLIDATED FINANCIAL DATA

(Dollars in Thousands)

		December 31								
		2022		2021		2020		2019		2018
Consolidated Statements of Condition Data										
Loans	\$	4,102,788	\$ 3	,798,338	\$	3,418,759	\$	3,190,991	\$	3,006,041
Less allowance for loan losses		12,471		10,464		9,606		9,957		7,573
Net loans		4,090,317	3	,787,874		3,409,153		3,181,034		2,998,468
Investment securities - held-to-maturity		3,719		5,508		7,429		10,146		14,183
Investment in CoBank, ACB		105,703		110,569		110,086		105,951		96,947
Other assets		115,973		82,953		91,709		88,849		78,379
Total assets	\$	4,315,712	\$ 3	,986,904	\$	3,618,377	\$	3,385,980	\$	3,187,977
Obligations with maturities of one year or less	\$	3,624,697	\$ 3	,351,974	\$	3,027,808	\$	2,829,383	\$	2,663,956
Obligations with maturities longer than one year	Ψ	55	ΨΞ	51	Ψ	80	Ψ	20	Ψ	6
Total liabilities		3,624,752	3	,352,025		3,027,888		2,829,403		2,663,962
Stock and participation certificates		1,943		1,966		1,927		1,882		1,855
Unallocated retained earnings		689,019		632,914		588,567		554,700		522,166
Accumulated other comprehensive loss		(2)		(1)		(5)		(5)		(6)
Total shareholders' equity	•	690,960		634,879		590,489		556,577		524,015
Total liabilities and shareholders' equity	\$	4,315,712	\$ 3	,986,904	\$	3,618,377	\$	3,385,980	\$	3,187,977



	For the Year Ended December 31								
		2022		2021		2020	2019		2018
Consolidated Statements of Comprehensive Income Data									
Net interest income	\$	108,133	\$	95,741	\$	87,539	\$ 86,879	\$	79,356
Provision for credit losses/(credit loss reversals) <sup>(1)</sup>		1,974		829		(421)	3,112		1,320
Non-interest income		24,225		15,520		5,838	12,914		16,778
Non-interest expense and tax expense		42,479		37,485		34,532	32,737		29,760
Net income	\$	87,905	\$	72,947	\$	59,266	\$ 63,944	\$	65,054
Amortization of retirement costs		(1)		4		0	1		42
Total Comprehensive Income	\$	87,904	\$	72,951	\$	59,266	\$ 63,945	\$	65,096
Consolidated Key Financial Ratios									
For the Year									
Return on average assets		2.15%		1.97%		1.75%	1.97%		2.20%
Return on average shareholders' equity		13.00%		11.71%		10.14%	11.63%		12.85%
Net interest income as a percentage of									
average earning assets		2.76%		2.72%		2.74%	2.86%		2.83%
Net charge-offs as a percentage of average loans		0.00%		0.00%		0.00%	0.01%		0.00%
At Year-End									
Shareholders' equity as a percentage of assets		16.01%		15.92%		16.32%	16.44%		16.44%
Debt as a ratio to shareholders' equity		5.25:1		5.28:1		5.13:1	5.08:1		5.08:1
Allowance for loan losses as a percentage of loans		0.30%		0.28%		0.28%	0.31%		0.25%
Common Equity Tier 1 (CET1) Capital		13.66%		13.51%		13.70%	13.88%		14.10%
Tier 1 Capital		13.66%		13.51%		13.70%	13.88%		14.10%
Total Capital		13.97%		13.81%		14.01%	14.17%		14.38%
Tier 1 Leverage		14.23%		14.05%		14.30%	14.49%		14.51%
Unallocated Retained Earnings and URE Equivalents (UREE) Leverage		14.18%		14.00%		14.25%	14.43%		14.45%
Permanent capital ratio		13.70%		13.55%		13.74%	13.91%		14.14%
Net Income Distribution									
Cash patronage distributions	\$	28,600	\$	25,400	\$	24,234	\$ 21,878	\$	12,723
Cash patronage declared	\$	31,800	\$	28,600	\$	25,400	\$ 31,410	\$	14,703

<sup>(1)</sup> Includes the provision for loan losses and unfunded commitments.



Yosemite Farm Credit, ACA 2022 Annual Report 8



The consolidated financial statements of Yosemite Farm Credit, ACA (Association) are prepared by management, who is responsible for their integrity and objectivity, including amounts that must necessarily be based upon judgments and estimates. The consolidated financial statements have been prepared in conformity with generally accepted accounting principles appropriate in the circumstances, and in the opinion of management, fairly present the financial condition of the Association. Other financial information included in the 2022 Annual Report is consistent with the financial statements.

To meet its responsibility for reliable financial information, management depends upon the Association's accounting and internal control systems, which have been designed to provide reasonable, but not absolute, assurance that assets are safeguarded and transactions are properly authorized and recorded. To monitor compliance, the Association's internal auditor and review team perform audits of the accounting records, review accounting systems and internal controls, and recommend improvements as appropriate. The Association is also examined by the Farm Credit Administration.

The Audit Committee of the Board of Directors has overall responsibility for the Association's system of internal controls and financial reporting. The Audit Committee consults regularly with management and reviews the scope and results of the work of the various entities named above. The independent auditors have direct access to the Audit Committee.

The undersigned certify that the Yosemite Farm Credit, ACA Annual Report has been reviewed and prepared in accordance with all applicable statutory and regulatory requirements, and that the information contained here is true, accurate, and complete to the best of our knowledge and belief.

Nancy Sill Board Chair

Tracy V. Sparks

President & Chief Executive Officer

Matthew McNelis

Executive Vice President

& Chief Financial Officer

March 2, 2023

## MANAGEMENT'S REPORT ON Juteshal Control OVER FINANCIAL REPORTING

Yosemite Farm Credit, ACA (Association) principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's consolidated financial statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the consolidated financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America and includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its consolidated financial statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of December 31, 2022. In making the assessment, management used the framework in *Internal Control*— *Integrated Framework* (2013), promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association's management concluded that as of December 31, 2022, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association's management determined that there were no material weaknesses in the internal control over financial reporting as of December 31, 2022.

Tracy V. Sparks

President & Chief Executive Officer

Matthew McNelis

Executive Vice President & Chief Financial Officer

March 2, 2023



The Audit Committee (Committee) includes five members from the Board of Directors of Yosemite Farm Credit, ACA (Association). In 2022, eleven Committee meetings were held. The Committee oversees the scope of the Association's internal audit program, the independence of the outside auditors, the adequacy of the Association's system of internal controls and procedures, and the adequacy of management's action with respect to recommendations arising from those auditing activities. The Committee's responsibilities are described more fully in the Internal Control Policy and the Audit Committee Charter. The Committee approved the appointment of PricewaterhouseCoopers LLP (PwC) as the Association's independent auditor for 2022.

The fees paid for professional services rendered for the Association by its independent auditor, PwC, during 2022 were \$166,600 for audit services and \$14,500 for tax services.

The Committee reviewed the non-audit services provided by PwC and concluded these services were compatible with maintaining the independent auditor's independence.

Management is responsible for the Association's internal controls and the preparation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. PwC is responsible for performing an independent audit of the Association's consolidated financial statements in accordance with auditing standards generally accepted in the United States of America and to issue a report thereon. The Committee's responsibilities include monitoring and overseeing these processes.

In this context, the Committee reviewed and discussed the Association's quarterly reports and the Association's audited financial statements for the year ended December 31, 2022 (the "Financial Statements") with management. The Committee also reviews with PwC the matters required to be discussed by Statements on Auditing Standards. Both PwC and the Association's internal auditors directly provide reports on significant matters to the Committee.

Based on the foregoing review and discussions and relying thereon, the Committee recommended that the Board of Directors include the Financial Statements in the Association's Annual Report to Shareholders for the year ended December 31, 2022 and for filing with the FCA.

Alicia Madsen

**Audit Committee Chair** 

**Audit Committee Members:** 

Nancy Sill

Dave Brown

Bruce Burroughs

Rick Scheuber

March 2, 2023



### **INTRODUCTION**

The following discussion summarizes the financial position and results of operations of Yosemite Farm Credit, ACA (Association) for the year ended December 31, 2022. Comparisons with prior years are included. We have emphasized material known trends, commitments, events, or uncertainties that have impacted, or are reasonably likely to impact the financial condition and results of operations. The discussion and analysis should be read in conjunction with the accompanying consolidated financial statements, footnotes and other sections of this report. The accompanying consolidated financial statements were prepared under oversight of the Audit Committee. The Management's Discussion and Analysis includes the following sections:

- Business Overview
- Economic Overview
- Loan Portfolio
- Credit Risk Management
- Results of Operations
- Liquidity
- Capital Resources
- Regulatory Matters
- Governance
- Forward-Looking Information
- Critical Accounting Policies and Estimates
- Customer Privacy

Our quarterly reports to shareholders are available approximately 40 days after the calendar quarter end and annual reports are available approximately 75 days after the calendar year end. The reports may be obtained free of charge on our website, <a href="www.yosemitefarmcredit.com">www.yosemitefarmcredit.com</a>, or upon request. We are located at 806 W. Monte Vista Ave., Turlock, CA 95382 or may be contacted by calling (209) 667-2366 during business hours Monday – Friday, 8 a.m. – 5 p.m. PST.

### **BUSINESS OVERVIEW**

### Farm Credit System Structure and Mission

We are one of 63 associations in the Farm Credit System (System), which was created by Congress in 1916 and has served agricultural producers for over 100 years. The System mission is to provide sound and dependable credit to American farmers, ranchers, and producers or harvesters of aquatic products and farm-related businesses through a member-owned cooperative system. This is done by making loans and providing financial services. Through its commitment and dedication to agriculture, the System continues to have the largest portfolio of agricultural loans of any lender in the United States. The Farm Credit Administration (FCA) is the System's independent safety and soundness federal regulator and was established to supervise, examine and regulate System institutions.

### Our Structure and Focus

As a cooperative, we are owned by the members we serve. The territory we serve extends across a diverse agricultural region of California's Central Valley. The counties in our territory are listed in Note 1, "Organization and Operations," of the accompanying consolidated financial statements. We make long-term real estate mortgage loans to farmers, ranchers, rural residents and agribusinesses, and production and intermediate-term loans for agricultural production or operating purposes. The Association also serves as an intermediary in offering credit life insurance and multi-peril crop insurance and provides other related services such as advance conditional payment accounts and lease financing. Our success begins with extensive agricultural experience and knowledge of the market and is dependent on the level of satisfaction we provide to our borrowers.

As part of the System, we obtain the funding for our lending and operations from a Farm Credit Bank. Our funding bank, CoBank, ACB (CoBank), is a cooperative of which we are a member.

We, along with the borrower's investment in our Association, are materially affected by CoBank's financial condition and results of operations. The CoBank quarterly and annual reports are available free of charge by accessing CoBank's website, www.cobank.com, or may be obtained at no charge by contacting us at 806 W. Monte Vista Avenue, Turlock CA 95382 or calling us at (209) 667-2366 during business hours Monday - Friday, 8:00 a.m. - 5:00 p.m. PST. Annual reports are available within 75 days after year-end and quarterly reports are available within 40 days after the calendar quarter end.

Our online banking technology is provided by CoBank. Farm Credit Foundations, a human resource service provider for a number of Farm Credit institutions, provides our payroll and human resource services. We are a shareholder in Farm Credit Foundations along with other Foundations customers. We purchase technology and other business services from AgVantis, which is a technology service corporation.

### Human Capital

As of December 31, 2022, we had 172 associates employed. Our workforce is approximately 30 percent male and 70 percent female, with minorities representing approximately 20% of our associates.

### **ECONOMIC OVERVIEW**

California agriculture has generally experienced long term favorable economic conditions due to strong commodity prices, rising land values, and to a lesser extent, governmental support and multi-peril insurance programs. Because of this overall prosperity, our financial results have been positively impacted. Production agriculture, however, is a cyclical business that is heavily influenced by commodity prices. Labor costs and availability, water costs and availability, increased market interest rates, international trade disputes, adverse weather conditions and commodity price volatility can negatively impact the profitability of agriculture producers. The impact on the Association from these less favorable conditions was somewhat lessened by the generally strong financial condition of our agricultural borrowers.

In March 2020, the World Health Organization declared the outbreak of a novel strain of the coronavirus ("COVID-19") to be a pandemic. The COVID-19 pandemic has had widespread, rapidly evolving, and unpredictable impacts on global society, economies, financial markets, and business practices. Federal, state, and local governments have implemented measures in an effort to contain the virus, including social distancing, travel restrictions, limitations on public gatherings, work from home, and closure of non-essential businesses. Although business operations of the Association have been significantly impacted by these measures, service to our members has not been materially disrupted.

In 2022, the dairy industry experienced all-time high milk and feed prices. Milk prices continued to stabilize during the year with increased consumer demand as the United States and world economies continued reopening in 2022. Feed costs have increased significantly which has impacted the profitability of many operations in the state. The outlook for milk prices in 2023 is stable, however feed and operational costs are expected to remain high. Lower price levels, lower yields, and higher production costs are expected to drive breakeven to below breakeven profitability within the tree nut sector. Almonds are one of the leading agricultural crops in the San Joaquin Valley and the highest grossing export crop from the State of California. Expectations are for the almond prices to remain at current levels in 2023 which are generally considered breakeven to below breakeven for a majority of the Association's almond growers. Farm commodity prices, in general, are forecast to broadly stabilize in 2023, but will be very vulnerable to abrupt changes in trade and the weather, specifically drought conditions in the west.

The fundamental advantages in the Association's territory are good soils, a climate well suited for a variety of crops, and relatively inexpensive irrigation water. The 2021-2022 precipitation season continued a three-year trend of one of the driest in history, however, most water districts were able to provide an adequate water supply for their growers and very little acreage was fallowed for the 2022 farming season. The 2022-2023 precipitation season will require an average to above average year to supply growers with a full allocation of water for the 2023 farming season as many reservoirs have limited water available to carry into the 2022 water year. Uncertainty of ground and surface water availability remains in much of the area we service. Pumping from wells, water transfers within and between districts and neighbors, and fallowing ground are some of the strategies available to members to mitigate drought conditions. The Association will continue to make credit decisions based on the individual operation of each member. Each situation is evaluated on its own merits. Surface and ground water regulations and availability will continue to cause uncertainty within our territory. Water availability is the primary source of climate risk for the Association and represents a source of collateral valuation risk that could have credit exposure impacts.

Agricultural land values in the Association's lending territory have mostly been stable in 2022. Sales activity is moderate and in most areas the market is being fueled by the demand for existing permanent planting developments and acreage to be developed to permanent plantings. The strongest demand is for properties which have both a reliable source of surface water and a secondary source of groundwater. There are generally limited agricultural properties available for sale and those properties that are available often have several interested potential buyers. The COVID-19 pandemic has appeared to have a minimal impact on the agricultural real estate market. The purchase of agricultural real estate is a long-term investment and short-term events tend to have lesser impact on these longer-term investment vehicles than more liquid investments.

### **LOAN PORTFOLIO**

Total loans outstanding were \$4.103 billion at December 31, 2022, an increase of \$304.5 million, or 8.02% from loans at December 31, 2021 of \$3.798 billion, which was an increase of \$379.5 million, or 11.1% from loans at December 31, 2020 of \$3.419 billion. The increase in loan volume is primarily a result of new loan requests for real estate mortgage, agribusiness, and production and intermediate-term loans.

The types of loans outstanding at December 31 are reflected in the following table (\$ millions).

 ${\sf Unaudited}$ 

Yosemite Farm Credit, ACA 2022 Annual Report 14

	2022		2021		2020			
	Outstanding	Percent	Outstanding	Percent	Outstanding	Percent		
Real estate mortgage	\$ 2,925.1	71.3%	\$ 2,738.7	72.1%	\$ 2,506.4	73.3%		
Production and	-							
intermediate-term	720.0	17.6%	635.8	16.7%	580.4	17.0%		
Agribusiness loans to:								
Cooperatives	21.0	0.5%	18.7	0.5%	18.1	0.5%		
Processing and								
marketing	276.8	6.8%	254.5	6.7%	204.7	6.0%		
Farm related								
business	128.3	3.1%	125.5	3.3%	100.3	2.9%		
Communication	9.5	0.2%	4.3	0.1%	2.5	0.1%		
Energy	20.5	0.5%	19.1	0.5%	4.5	0.1%		
Rural residential real								
estate	1.6	0.0%	1.7	0.1%	1.9	0.1%		
Total	\$ 4,102.8	100.0%	\$ 3,798.3	100.0%	\$ 3,418.8	100.0%		

Real estate mortgage loans outstanding increased to \$2.925 billion, compared with \$2.739 billion at year-end 2021, primarily due to loan requests from existing members not specific to any commodity, net of loan payoffs. Long-term mortgage loans are primarily used to purchase, refinance or improve real estate. These loans have maturities ranging from 5 to 40 years. Real estate mortgage loans are also made to rural homeowners. By federal regulation, a real estate mortgage loan must be secured by a first lien and may only be made in an amount up to 85% of the original appraised value of the property, or up to 97% of the appraised value, if the loan is guaranteed by certain state, federal, or other governmental agencies. Under our current underwriting standards, we originate loans less than the regulatory limit of 85% of the appraised value of the property.

The production and intermediate-term loans increased \$84.2 million to \$720.0 million compared with 2021 loans of \$635.8 million, primarily due to loan requests from existing members not specific to any commodity, net of loan payoffs. Production loans are used to finance the ongoing operating needs of agricultural producers. Production loans generally match the borrower's normal production and marketing cycle, which is typically 12 months. Intermediate-term loans are generally used to finance depreciable capital assets of a farm or ranch. Intermediate-term loans are written for a specific term, 1 to 15 years, with most loans being less than 10 years.

Total agribusiness loans increased \$27.4 million to \$426.1 million compared with \$398.7 million at year-end 2021, primarily due to loan requests from new and existing members in the processing and marketing loan portfolio as well as growth in the Association's Capital Markets lending group, partially offset by the sale of loan participations to mitigate risk. Agribusiness loans are made to benefit the throughput of agricultural goods to the marketplace. These loans consist of long-term mortgages on the facilities and equipment of a processor as well as short- and intermediate- operating lines of credit.

### Portfolio Diversification

While we make loans and provide financially related services to qualified borrowers in agricultural and rural sectors and to certain related entities, our loan portfolio is diversified by loan and lease participations purchased and sold, geographic locations served, commodities financed, and loan size as illustrated in the following four tables.

We purchase loan participations and lease participations from other System and non-System entities to generate additional earnings and, in some cases, diversify risk related to existing commodities financed and our geographic area served. In addition, we sell a portion of certain large loans to other System and non-System entities to reduce risk and comply with lending limits we have established. These participations (both purchased and sold) provide a means to reduce the risk associated with large loans along with an opportunity to further diversify the risk associated with individual commodities.

In 2019 we entered into an agreement with Northwest Farm Credit, which allows them to offer rural residential real estate loans to our borrowers.

The balance of participations purchased and sold as of December 31 is included in the following table (\$ millions).

	2022	2021	2020
Participations purchased	\$ 470.1	\$ 358.6	\$ 295.2
Participations sold	\$ 518.4	\$ 464.2	\$ 397.0

We have no retained subordinated participation interests in loans sold, or interests in pools of subordinated participation interests that are held in lieu of retaining a subordinated participation interest in the loans sold.

The geographic distribution of loans by county at December 31 is included in the following table. We originate and service loans in areas outside of our chartered territory with the concurrence of the Farm Credit associations where those loans are physically located. As previously mentioned, we purchase loan participations outside our territory which are included in "Other" in the following table. No geographic territory within "Other" represents greater than 5% of the loan portfolio.

	2022	2021	2020
Stanislaus	39.8%	40.3%	41.1%
Merced	32.7	33.4	33.8
Madera	5.5	5.6	5.7
San Joaquin	4.9	5.3	5.6
Fresno	1.5	1.5	1.1
Tuolumne	0.2	0.2	0.2
Other	15.4	13.7	12.5
Total	100.0%	100.0%	100.0%

The following table shows the primary agricultural commodities produced by our borrowers based on the Standard Industrial Classification System (SIC) published by the federal government. This system is used to assign commodity or industry categories based on the primary business of the customer. A primary business category is assigned when the commodity or industry accounts for 50% or more of the total value of sales for a business; however, a large percentage of agricultural operations typically includes more than one commodity. Commodities and industries included in the portfolio as of December 31 are set forth in the following table.

	2022	2021	2020
Almonds	30.6%	29.9%	28.7%
Dairy	28.4	29.7	31.8
Fruit & Tree Nuts	7.5	8.0	7.7
Crop Production Services	6.9	6.2	5.3
Field Crops	5.3	5.6	5.8
Other	21.3	20.6	20.7
Total	100.0%	100.0%	100.0%

The "Other" category represents 55 loan commodities that individually do not represent a concentration of more than 5% of the loan portfolio.

We have a relatively diverse loan portfolio representing the variety of crops grown in our lending territory; however, our loan portfolio contains a concentration of dairy and almond producers as a reflection of the commodity concentration in our chartered territory. Repayment ability of our borrowers is closely related to the profitability of the commodities they produce or raise. If a loan fails to perform, restructuring and or other servicing alternatives are available. Our future performance would be negatively impacted by adverse agricultural conditions. The degree of the adverse impact would be correlated to the commodities negatively affected and the magnitude and duration of the adverse agricultural conditions to our borrowers.

In addition to commodity diversification noted in the previous table, further diversification is also achieved from loans to rural residents and part-time farmers, which typically derive most of their earnings from non-agricultural sources. These borrowers are less subject to agricultural cycles and would likely be more affected by weaknesses in the general economy. The principal balance outstanding at December 31, 2022 for loans less than \$250 thousand accounted for 4.6% of loan volume and 43.5% of the number of loans. Credit risk on small loans, in many instances, may be reduced by non-farm income sources. The table below details loan principal by dollar size at December 31 (\$ millions) for the last three years.

	2022		2021		2020				
	A	Amount	Number	Α	mount	Number	Α	mount	Number
	ou	tstanding	of loans	out	standing	of loans	out	standing	of loans
(\$ thousands)									
\$1 - \$250	\$	187.0	2,219	\$	187.7	2,243	\$	198.3	2,440
\$251 - \$500		325.3	890		335.6	918		337.1	920
\$501 - \$1,000		<b>593.7</b>	837		577.4	815		546.3	768
\$1,001 - \$5,000		2,100.7	1,032		1,922.5	953		1,686.6	840
\$5,001 - \$25,000		896.1	118		775.1	106		650.5	89
Total	\$	4,102.8	5,096	\$	3,798.3	5,035	\$	3,418.8	5,057

We are not dependent on a single borrower or a group of large liability borrowers. The loss of any of these loans or the failure of any of these loans to perform would not adversely affect the portfolio and our future operating results given the portfolio asset quality, commodity diversity and collateral values underlying the portfolio. The top ten borrowers account for 6.7% of loan volume.

To manage portfolio credit risk the Association participates in a Federal Agricultural Mortgage Corporation (Farmer Mac) purchase commitment program. Under this program Farmer Mac agrees to provide a purchase commitment to purchase loans in the event of default. The amount of loans subject to these Farmer Mac credit enhancements was \$475.7 million at December 31, 2022, \$441.2 million at December 31, 2021,

and \$406.4 million at December 31, 2020. Included in other non-interest expenses were fees paid for these Farmer Mac commitments totaling \$1.9 million for 2022, \$1.7 million for 2021 and \$1.5 million for 2020.

Under Farmer Mac's purchase commitment program, we continue to hold the loans in our portfolio, and we pay a commitment fee to Farmer Mac to assume the balance of loans designated in this program in the event the loan becomes significantly delinquent (typically four months past due). If the borrower cures the default, we must repurchase the loan from Farmer Mac and the commitment remains in place. Farmer Mac's purchase commitment program is further described in Note 4, "Loans and Allowance for Credit Losses," of the accompanying consolidated financial statements. Other than the contractual obligations arising from these business transactions with Farmer Mac, Farmer Mac is not liable for any debt or obligation of ours and we are not liable for any debt or obligation of Farmer Mac. For more information on Farmer Mac, refer to their website at <a href="https://www.farmermac.com">www.farmermac.com</a>.

Additionally, the Association has credit guarantees of approximately \$0.9 million with Farm Service Agency (FSA) at year-end 2022, \$1.5 million at year-end 2021 and \$2.0 million at year-end 2020. We use FSA guarantees to make loans to young, beginning, and small farmers, to reduce our risk on large loans, and to assist borrowers experiencing financial difficulties.

### **Credit Commitments**

We may participate in financial instruments with off-balance-sheet risk to satisfy the financing needs of our borrowers. These financial instruments include commitments to extend credit. The instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in our consolidated financial statements. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the contract. Commitments and letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee by the borrower.

The following table summarizes the maturity distribution of unfunded credit commitments on loans and letters of credit at December 31, 2022 (\$ millions).

			Du	e after 1	Due	after 3			
	Due	1 year or	year	through 3	years	through	Dι	ie after 5	
		less		years	5	years		years	Total
Commitments									
to Extend									
Credit	\$	249.5	\$	391.6	\$	38.3	\$	473.3	\$ 1,152.7
Standby Letters									
of Credit	\$	-	\$	-	\$	-	\$	1.5	\$ 1.5

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. However, these credit-related financial instruments have off-balance-sheet credit risk because their amounts are not reflected on the Consolidated Statements of Condition until funded or drawn upon. The credit risk associated with issuing commitments is substantially the same as that involved in extending loans to borrowers and we apply the same credit policies to these commitments. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on our credit evaluation of the borrower. No material losses are anticipated as a result of these credit commitments. We maintain a separate reserve for unfunded commitments, which is included in other liabilities on the Consolidated Statements of Condition. The related provision for the reserve for unfunded commitments is included as part of the provision for credit losses on the Consolidated Statements of Comprehensive Income, along with the provision for loan losses.

Unaudited

Yosemite Farm Credit, ACA 2022 Annual Report 18

The Association has entered into Lease Partner Interim Funding Agreements (IFA) with Farm Credit Leasing Services Corporation (FCL). These interim funded transactions are those in which the related leased equipment must be built or constructed over a period of time and in which invoices are paid by FCL in advance of lease commencement. Under the IFA, the Association has agreed to Participate in the related lease once it commences resulting in off-balance-sheet risk. At December 31, 2022, \$6.5 million of commitments under IFA's were outstanding.

### High Risk Assets

Non-performing loan volume is comprised of nonaccrual loans, restructured loans, and loans 90 days past due still accruing interest, and are referred to as impaired loans. High risk assets consist of impaired loans and other property owned. Prudent credit administration coupled with customer commitment to timely loan payments has resulted in a low level of high risk assets including nonaccrual loans.

Comparative information regarding high risk assets in the portfolio, including any interest on accruing loans, is provided in the following table as of December 31 (\$ thousands).

	2022	2021	2020
Nonaccrual loans and leases: Real estate mortgage loans Production and intermediate-term loans Agribusiness loans	\$ 1,325 4,608 1,704	\$ 1,993 1,062 1,704	\$ 8,730 9,435 2,486
Total nonaccrual loans	\$ 7,637	\$ 4,759	\$ 20,651
Total accruing loans 90 days past due	-	-	-
Restructured loans	-	-	-
Other property owned	-	-	-
Total high risk assets	\$ 7,637	\$ 4,759	\$ 20,651
Nonaccrual loans to total loans	.19%	.13%	.60%
High risk assets to total loans	.19%	.13%	.60%
High risk assets to shareholders' equity	1.11%	.75%	3.50%

Nonaccrual loans represent all loans where there is a reasonable doubt as to collection of all principal and/or interest. Of the 18 loans in the nonaccrual portfolio, 3 loans remain well secured and are considered fully collectible. Five nonaccrual loans have additional weaknesses in existing facts that make collection in full questionable. Four nonaccrual loans were past due 90 days or more at December 31, 2022. Nonaccrual loans increased \$2.9 million at December 31, 2022 compared with the year-end 2021 due to transfers of additional loans to nonaccrual partially offset by payoffs and transfers to accrual status. Six customers comprise approximately 88% of the total nonaccrual volume.

The following table provides additional information on nonaccrual loans at December 31 (\$ thousands).

	2022	2021	2020
Nonaccrual loans current as to principal and interest	\$ 5,097	\$ 1,921	\$ 11,433

For the years presented, we had no loans restructured or cash basis nonaccrual loans or leases. Other property owned is real or personal property that has been acquired through foreclosure, deed in lieu of foreclosure or other means. We had no other property owned for any of the periods presented.

High risk asset volume is anticipated to increase slightly due to continued impacts of the inflationary pressures and low prices in the tree nut industry. We expect income in dairy to be at or above breakeven and profitability in our other primary commodities to be at or below breakeven.

### Credit Quality

We review the credit quality of the loan portfolio on an on-going basis as part of our risk management practices. Each loan is classified according to the Uniform Classification System (UCS), which is used by all System institutions. Below are the classification definitions.

- Acceptable assets are expected to be fully collectible and represent the highest quality;
- Other Assets Especially Mentioned (OAEM) assets are currently collectible but exhibit some potential weakness;
- Substandard assets exhibit some serious weakness in repayment capacity, equity, and/or collateral pledged on the loan;
- Doubtful assets exhibit similar weaknesses as substandard assets. However, doubtful assets
  have additional weaknesses in existing facts, conditions and values that make collection in full
  highly questionable; and
- Loss assets are not considered collectible.

The following table shows credit quality of loans and leases including accrued interest classified under the UCS as a percentage of total loans including accrued interest as of the end of the last three fiscal years.

	2022	2021	2020
Acceptable	96.6%	95.6%	94.1%
OAEM	2.0	2.9	3.8
Substandard	1.3	1.5	2.0
Doubtful	0.1	0.0	0.1
Total	100.0%	100.0%	100.0%

Despite recent economic conditions presenting continued challenges for some borrowers, our credit quality has improved since year-end 2021. Loans classified as "Acceptable" or "OAEM" were 98.6% at December 31, 2022, 98.5% at December 31, 2021, and 97.9% at December 31, 2020. We had five loans classified as doubtful at December 31, 2022, one at December 31, 2021, and one at December 31, 2020. Loan delinquencies (accruing loans 30 days or more past due) as a percentage of accruing loans decreased to 0.23% at December 31, 2022, compared with 0.17% at December 31, 2021 and 0.28% at December 31, 2020.

The financial position of most agricultural producers strengthened during the past decade, and most of our borrowers have maintained generally strong financial positions. As such, our credit quality is anticipated to remain sound in the near term. However, agriculture remains a cyclical business that is heavily influenced by production, operating costs and commodity prices. Each of these can be significantly impacted by uncontrollable events, such as the COVID-19 pandemic.

Unaudited

Yosemite Farm Credit, ACA 2022 Annual Report

### Allowance for Credit Losses

We maintain an allowance for credit losses at a level we consider sufficient to absorb probable losses inherent in the loan portfolio and in unfunded commitments. Because the allowance for credit losses considers factors such as current agricultural and economic conditions, loan loss experience, portfolio quality and loan portfolio composition, there will be a direct impact to the allowance for credit losses and our Consolidated Statements of Comprehensive Income when there is a change in any of those factors.

The provision for loan losses and changes in the reserve for unfunded commitments are included together as part of the provision for credit losses on the Consolidated Statements of Comprehensive Income. The allowance for loan losses is presented as an adjustment to the value of our loan portfolio for inherent credit losses related to the portfolio risk. The reserve for unfunded commitments is reported with other liabilities on the Association's Consolidated Statements of Condition. The reserve was \$1.4 million as of December 31, 2022, \$1.5 million as of December 31, 2021 and \$1.5 million as of December 31, 2020.

The following table provides relevant information regarding the allowance for loan losses as of the end of the last three fiscal years (\$ thousands).

	2022	2021	2020
Balance at beginning of year	\$ 10,464	\$ 9,606	\$ 9,957
Charge-offs – production and intermediate-term	-	-	-
Recoveries – production and intermediate-term	-	-	-
Transfers from (to) reserve for unfunded commitments	33	29	70
Provision for loan losses/(loan loss reversals)	1,974	829	(421)
Balance at December 31	\$ 12,471	\$ 10,464	\$ 9,606

The following table provides the allowance for loan losses by loan type as of the end of the last three fiscal years (\$ thousands).

	2022	2021	2020
Real estate mortgage	\$ 4,859	\$ 4,597	\$ 3,706
Production and intermediate-term	4,804	3,033	2,552
Agribusiness	2,745	2,775	3,335
Communication	19	13	-
Energy	43	45	11
Rural residential real estate	1	1	2
Total	\$ 12,471	\$ 10,464	\$ 9,606

The allowance for loan losses increased \$2.0 million from December 31, 2021 to \$12.5 million at December 31, 2022. The increase in allowance for loan losses was primarily due to the provision for credit losses of \$2.0 million that was recorded due to loan growth, increased credit quality risk exposure for drought conditions, increased credit quality risk exposure for the capital markets segment of the loan portfolio and the transfers from the reserve for unfunded commitments of \$33 thousand. Transfers between the allowance for loan losses and the reserve for unfunded commitments can occur in conjunction with funding a seasonal line of credit or other loan and decreasing a related unfunded commitment or, conversely, receiving a loan payment and increasing a related unfunded commitment. Newly-executed loan commitments will also increase this liability. There were no charge-offs or recoveries recorded during 2022 or 2021. During 2021, our allowance for loan losses increased \$0.9 million due to the provision for credit losses of \$0.8 million

that was recorded due loan growth, increased credit quality, risk exposure for the capital markets assessment of loan portfolio and the transfers for unfunded commitments of \$29 thousand explained above.

Comparative allowance for loan losses coverage as a percentage of loans and certain other credit quality indicators as of December 31 are presented in the following table.

	2022	2021	2020
Allowance for loan losses as a percentage of:			
Loans	.30%	.28%	.28%
Impaired loans	163.30%	219.88%	46.52%
Nonaccrual loans	163.30%	219.88%	46.52%

For additional information, refer to Note 4, "Loans and Allowance for Credit Losses," of the accompanying consolidated financial statements.

### Young, Beginning and Small Farmers and Ranchers Program

As part of the Farm Credit System, we are committed to providing sound and dependable credit and related services to young, beginning and small (YBS) farmers and ranchers. Our YBS mission statement is "To serve Young, Beginning, and Small farmers and ranchers in order to facilitate their entrance into agriculture and improve the income and well-being of both existing and prospective members by making available an adequate and dependable supply of credit along with providing closely related services necessary for their success." YBS farmers and ranchers are:

- Young Farmer: A farmer or rancher who is age 35 or younger as of the date the loan is originally made.
- Beginning Farmer: A farmer or rancher who has ten years or less farming or ranching experience as of the date the loan is originally made.
- Small Farmer: A farmer or rancher who normally generates less than \$250 thousand in annual gross sales of agricultural or aquatic products at the date the loan is originally made.

The following table outlines our percentage of YBS loans as a percentage of the number of loans in our loan portfolio while the USDA column represents the percent of farmers and ranchers classified as YBS within our territory per the 2017 USDA Agricultural Census, which is the most current data available. Due to FCA regulatory definitions, a farmer/rancher may be included in multiple categories as they would be included in each category in which the definition was met.

	2022	2021	2020	USDA
Young	12.9%	13.3%	13.3%	11.6%
Beginning	21.3%	20.8%	19.9%	28.0%
Small	14.3%	15.5%	16.3%	72.0%

Our percentages are based on the number of loans in our portfolio, while the USDA percentages are based on the number of farmers and ranchers.

We establish annual quantitative targets to measure our mission to serve YBS farmers and ranchers in our territory. The targets are quantified by the number of new YBS loans as a percentage of total new loans. The targets for 2023 through 2025 are as follows:

	2023 Number of	2024 Number of	2025 Number of
	New Loans	New Loans	New Loans
Young	13%	13%	13%
Beginning	19%	19%	19%
Small			
\$0-\$50,000	5%	5%	5%
\$50,001-\$100,000	5%	5%	5%
\$100,001-\$250,000	4%	4%	4%
>\$250,001	1%	1%	1%

Annual marketing goals established to increase market share of loans to YBS farmers and ranchers are as follows:

- Offer related services directly, or in coordination, with other organizations that are responsive to the needs of YBS farmers and ranchers in our territory;
- Take full advantage of opportunities to coordinate credit and services offered by other system
  institutions, governmental and private sources, to those who qualify as YBS farmers and ranchers
  in our territory; and,
- Implement effective outreach programs to attract YBS farmers and ranchers.

The Association financially supports and is involved in outreach activities within our lending territory in a continuing effort to achieve qualitative goals. Our staff actively participates in the Los Banos, Merced and Stanislaus county fairs. We support and promote the Merced and Stanislaus FFA project competition as well as other community educational training activities. Yosemite Farm Credit coordinates and donates to a territory wide scholarship program for students graduating from high school who plan to continue their education in the agricultural field.

To ensure that credit and services offered to our YBS farmers and ranchers are provided in a safe, sound manner, and within our risk-bearing capacity, we utilize customized underwriting standards, loan guarantee programs, and coordinated lending. YBS loans that do not meet the traditional underwriting standard require Loan Committee approval.

Management provides quarterly reports to our Board of Directors detailing the number, volume and credit quality of our YBS customers.

### CREDIT RISK MANAGEMENT

Credit risk arises from the potential failure of a borrower to meet repayment obligations that result in a financial loss to the lender. Credit risk exists in our loan portfolio, in our unfunded loan commitments, and also in our standby letters of credit. Credit risk is actively managed on an individual and portfolio basis through application of sound lending and underwriting standards, policies and procedures.

Underwriting standards are utilized to determine an applicant's operational, financial, and managerial resources available for repaying debt within the term of the note and loan agreement. Underwriting standards include among other things, an evaluation of:

- character borrower integrity and credit history;
- capacity repayment capacity of the borrower based on cash flows from operations or other sources of income;
- collateral to protect the lender in the event of default and also serve as a secondary source of loan repayment;
- capital ability of the operation to survive unanticipated risks; and
- conditions intended use of the loan funds, terms, restrictions, etc.

Processes for information gathering, balance sheet and income statement verification, loan analysis, credit approvals, disbursements of proceeds and subsequent loan servicing actions are established and followed.

By regulation, we cannot have loan commitments to one borrower for more than 15% of our regulatory capital. Additionally, we set our own lending limits to manage loan concentration risk. We have adopted an individual lending limit maximum of 10% of permanent capital.

We have established internal lending delegations to properly control the loan approval process. Delegations to staff are based on our risk-bearing ability, loan size, complexity, type and risk, as well as the expertise and position of the credit staff member. Larger and more complex loans or loans perceived to have higher risk are typically approved by our loan committee with the most experienced and knowledgeable credit staff serving as members.

The majority of our lending is mortgage real estate loans which must be secured by a first lien on real estate. Production and intermediate-term lending accounts for most of the remaining volume and is typically secured by livestock, crops and equipment. Collateral evaluations are completed in compliance with FCA and Uniform Standards of Professional Appraisal Practices requirements. All property is appraised at market value. All collateral evaluations must be performed by a qualified appraiser. Certain appraisals must be performed by individuals with a state certification or license.

We use a two-dimensional risk rating model (Model) based on the Farm Credit System's Combined System Risk Rating Guidance. The Model estimates each loan's probability of default (PD) and loss given default (LGD). PD estimates the probability that a borrower will experience a default within twelve months from the date of determination. LGD provides an estimation of the anticipated loss with respect to a specific financial obligation of a borrower assuming a default has occurred or will occur within the next twelve months. The Model uses objective and subjective criteria to identify inherent strengths, weaknesses, and risks in each loan. PDs and LGDs are utilized in loan and portfolio management processes and are utilized for the allowance for credit losses estimate. This Model also serves as the basis for economic capital modeling.

The Model's 14-point probability of default scale provides for nine acceptable categories, one OAEM category, two substandard categories, one doubtful category and one loss category; each carrying a distinct percentage of default probability. The Model's LGD scale provides six categories, A through F, that have the following anticipated principal loss and range of economic loss expectations:

- A. 0% anticipated principal loss; 0% to 5% range of economic loss
- B. 0% to 3% anticipated principal loss;  $\geq$ 5% to 15% range of economic loss
- C. >3% to 7% anticipated principal loss;  $\ge 15\%$  to 20% range of economic loss
- D. >7% to 15% anticipated principal loss; ≥20% to 25% range of economic loss
- E. >15% to 40% anticipated principal loss; ≥25% to 50% range of economic loss
- F. above 40% anticipated loss; above 50% range of economic loss

### RESULTS OF OPERATIONS

### Earnings Summary

In 2022, we recorded net income of \$87.9 million, compared with \$72.9 million in 2021 and \$59.3 million in 2020. The increase in net income in 2022 was primarily due to increased net interest income and increases in our patronage from CoBank, and decreased prepayment fees on our note payable to CoBank. The decrease in net income in 2021 was primarily due to increased net interest income and decrease prepayment fees on our note payable to CoBank.

The following table presents the changes in the significant components of net income from the previous year (\$ thousands).

	2022 vs. 2021	2021 vs. 2020
Net income, prior year	\$ 72,947	\$ 59,266
Increase (decrease) from changes in:		
Interest income	47,857	(246)
Interest expense	(35,465)	8,448
Increase in net interest income	12,392	8,202
(Provision for credit losses)/credit loss reversals	(1,145)	(1,250)
Non-interest income	8,705	9,682
Non-interest expense, including tax expense	(4,994)	(2,953)
Total increase (decrease) in net income	14,958	13,681
Net income, current year	\$ 87,905	\$ 72,947

Return on average assets increased to 2.15% in 2022 from 1.97% in 2021, and return on average shareholders' equity increased to 13% in 2022 from 11.71% in 2021. The increase was primarily a result of increased net interest income and non-interest income.

### Net Interest Income

Net interest income for 2022 was \$108.1 million compared with \$95.7 million for 2021 and \$87.5 million for 2020. Net interest income is our principal source of earnings and is impacted by interest earning asset volume, yields on assets and cost of debt. The change in net interest income was largely due to loan growth and higher interest rates.

The table below provides an analysis of the individual components of the change in net interest income during 2022 and 2021 (\$ thousands).

	2022 vs. 2021	2021 vs. 2020
Net interest income, prior year	\$ 95,741	\$ 87,539
Increase (decrease) from changes in:		
Interest rates earned	35,586	(14,639)
Average interest-earning assets	14,106	12,917
Loans in nonaccrual status	(1,835)	1,476
Increase/decrease in interest income	47,857	(246)
Interest rates paid	(31,968)	12,446
Average interest-bearing liabilities	(3,497)	(3,998)
Decrease in interest expense	(35,465)	8,448
Increase in net interest income	12,392	8,202
Net interest income, current year	\$ 108,133	\$ 95,741

The following table illustrates net interest margin and the average interest rates on loans and debt cost, as well as interest rate spread.

	For the Year Ended December 31				
	2022	2021	2020		
Net interest margin	2.76%	2.72%	2.74%		
Interest rate on: Average loan volume	4.46%	3.61%	3.98%		
Average debt	1.96%	1.02%	1.42%		
Interest rate spread	2.50%	2.59%	2.56%		

The decrease in net interest margin was due to lower earnings on owned funds.

### Provision for Credit Losses/(Credit Loss Reversals)

We monitor our loan portfolio on a regular basis to determine if any increase through provision for credit losses or decrease through a credit loss reversal in our allowance for credit losses is warranted based on our assessment of the probable losses inherent in our loan portfolio and unfunded commitments. We recorded a net provision for credit losses of \$2.0 million for the year ended December 31, 2022 compared with a net provision for credit losses of \$0.8 million for the year ended December 31, 2021 and net credit loss reversal of \$0.4 million for the year ended December 31, 2020. The increase in provision for credit losses during 2022 was primarily due to loan growth, increased credit quality risk exposure for drought conditions as well as increased credit quality risk exposure for the capital markets segment of the loan portfolio. The increase in provision for credit losses during 2021 was primarily due to the provision for credit losses of \$0.8 million that was recorded due to loan growth, increased credit quality risk exposure for the capital markets segment of loan portfolio and the transfers for unfunded commitments of \$29 thousand. The credit loss reversal during 2020 was primarily due to decreased risk exposure within the large loan segment as well as decreases in the default probabilities in the combined System risk rating guidance. Based upon the year-end 2022 analysis, management believes the allowance for credit losses is adequate to provide for the current risk inherent in the Association's loan portfolio and unfunded commitments. A specific reserve was recorded on five loans at December 31, 2022, in the amount of \$3.2 million.

 ${\sf Unaudited}$ 

Yosemite Farm Credit, ACA 2022 Annual Report 26

### Non-interest Income

During 2022, we recorded non-interest income of \$24.2 million, compared with \$15.5 million in 2021 and \$5.8 million in 2020. Patronage distributions from CoBank are our primary source of non-interest income. Patronage is accrued in the year earned and then received from CoBank in the following year. CoBank patronage is distributed in cash and stock. Patronage earned from CoBank was \$21.9 million in 2022, \$19.0 million in 2021, and \$14.1 million in 2020. During the year ended December 31, 2022, CoBank declared a special one-time all-cash patronage distribution to share the benefits of the exceptional business and financial results achieved in 2022 with their member-borrowers. The Association's portion of the distribution was \$3.6 million, which will be paid by CoBank in March 2023. During the year ended December 31, 2021, CoBank declared a special one-time all-cash patronage distribution to share the benefits of the exceptional business and financial results achieved in 2021 with their member-borrowers. The Association's portion of the distribution was \$2.8 million, which was paid by CoBank in March 2022. During the year ended December 31, 2020, CoBank declared a special one-time all-cash patronage distribution to support their member-borrowers during the uniquely challenging period of the COVID-19 pandemic. The Association's portion of the distribution was \$2.4 million, which was paid by CoBank in March 2021.

The Association received a refund of Farm Credit Insurance Fund premiums in the amount of \$0.7 million in March 2020, which is included in other non-interest income on the Consolidated Statements of Comprehensive Income. The Association did not receive a refund of Farm Credit Insurance Fund premiums during 2021 and 2022.

The Association was not assessed any fees for prepayment of our note payable to CoBank in 2022, was assessed \$5.8 million in 2021, and \$12.0 million in 2020. The high volume of borrower prepayments was triggered by a historically low interest rate environment during the years ended December 31, 2021 and December 31, 2020. The assessment was included as a reduction of non-interest income on the Consolidated Statements of Comprehensive Income.

The Association participated as a lender in the Paycheck Protection Program, which is a guaranteed loan program administered by the SBA. The Association collected and recognized loan processing fees from the SBA in the amount of \$0.7 million in 2021 and \$1.4 million in 2020, which were included in other non-interest income on the Consolidated Statements of Comprehensive Income.

### Non-interest Expense

For the year ended December 31, 2022, total non-interest expenses increased \$5.0 million, or 13.3%, compared with the year ended December 31, 2021. Non-interest expenses include salaries & benefits, occupancy and equipment, insurance fund premiums and other operating expenses. Salaries and benefits increased \$1.6 million, or 6.9% due to annual increases partially offset by employee retirements and turnover. Insurance fund premiums increased \$1.9 million or 42.1% due to an increase in the premium rate and an increase in volume. Other non-interest expenses increased \$1.5 million or 20.0%. Other non-interest expenses consist of accounts which are each less than 5% of total non-interest expense.

### **LIQUIDITY**

Liquidity is necessary to meet our financial obligations. Liquidity is needed to pay our note with CoBank, fund loans and other commitments, and fund business operations in a cost-effective manner. Our liquidity policy is intended to maximize debt reduction, liquidate non-earning assets, and manage short-term cash

flow. Our direct loan with CoBank, cash on hand and borrower loan repayments provide adequate liquidity to fund our on-going operations and other commitments.

A significant source of liquidity for the Association is the repayment and maturities of loans. The following table presents the contractual maturity distribution of loans by type at December 31, 2022 and indicates that approximately 10.4% of loans had maturities of one year or less (\$ thousands).

	Dı	Due after 1 Through 5 or less years		Due after 5 years	Total	
Real estate mortgage	\$	14,986	\$	57,906	\$ 2,852,184	\$ 2,925,076
Production & intermediate-term		313,042		290,634	116,289	719,965
Agribusiness		99,045		146,394	180,744	426,183
Communication		-		5,070	4,438	9,508
Energy		-		3,744	16,718	20,462
Rural residential real estate		-		-	1,594	1,594
Total	\$	427,073	\$	503,748	\$ 3,171,967	\$ 4,102,788

### **Funding Sources**

Our primary source of liquidity is the ability to obtain funds for our operations through a borrowing relationship with CoBank. Our note payable to CoBank is collateralized by a pledge to CoBank of substantially all of our assets. Substantially all cash received is applied to the note payable and all cash disbursements are drawn on the note payable. The indebtedness is governed by a General Financing Agreement (GFA) with CoBank which matures on May 31, 2023. We expect renewal of the GFA at that time. The annual average principal balance of the note payable to CoBank was \$3.333 billion in 2022, \$2.980 billion in 2021 and \$2.708 billion in 2020.

We plan to continue to fund lending operations through the utilization of our funding agreement with CoBank, retained earnings from current and prior years and from borrower stock investments. CoBank's primary source of funds is the ability to issue System-wide Debt Securities to investors through the Federal Farm Credit Banks Funding Corporation. This access has traditionally provided a dependable source of competitively priced debt that is critical for supporting our mission of providing credit to agriculture and rural America. We have been able to obtain sufficient funding to meet the needs of our customers.

### Interest Rate Risk

The interest rate risk inherent in our loan portfolio is substantially mitigated through our funding relationship with CoBank which allows for loans to be match-funded. Borrowings from CoBank match the pricing, maturity, and option characteristics of our loans to borrowers. CoBank manages interest rate risk through the direct loan pricing and its asset/liability management processes. Although CoBank incurs and manages the primary sources of interest rate risk, we may still be exposed to interest rate risk through the impact of interest rate changes on earnings generated from our loanable funds and through excess prepayment activity.

### Funds Management

We offer variable, fixed, adjustable prime-based, SOFR and LIBOR-based rate loans to borrowers. Our Asset Liability Committee establishes interest rates based on the following factors: 1) the interest rate

charged by CoBank; 2) our existing rates and spreads; 3) the competitive rate environment; and 4) our profitability objectives.

The United Kingdom's Financial Conduct Authority (UKFCA), the regulatory agency that supervises LIBOR, stated in July 2017 that it will phase out its support of LIBOR by the end of 2021, and that the stability of the benchmark rate beyond that date cannot be guaranteed. On March 5, 2021, the UKFCA formally announced that all LIBOR tenors will either be discontinued or no longer be representative immediately after December 31, 2021 for the GBP, JPY, CHF, EUR, and the 1-week and 2-month USD tenors, and immediately after June 30, 2023 for the remaining USD tenors.

In 2014, the Federal Reserve created the Alternative Reference Rate Committee (ARRC) for the purpose of determining potential alternative rates for LIBOR, along with ideas for implementing the U.S. financial markets transition to the chosen replacement rate. In June 2017, the ARRC announced the selection of the Secured Overnight Financing Rate (SOFR) as the new alternative benchmark rate. The Federal Reserve Bank of New York began publishing SOFR in April 2018 and continues to publish the new SOFR benchmark rate each U.S. business day based on the previous day's activities. SOFR is currently a measure of overnight secured borrowing, but the financial industry continues to develop the term reference rate market based on SOFR derivatives and futures market as of the end of 2022.

Transition from LIBOR could result in paying higher interest rates on current LIBOR-indexed debt securities, adversely affecting yield. In addition, to the extent we cannot successfully transition LIBOR-indexed instruments to an alternative rate-based index endorsed by regulators and accepted by the market, there could be other ramifications such as the need to redeem or terminate such instruments. At December 31, 2022, there were two LIBOR rate loans originated by the Association, and there were participations purchased in 50 LIBOR rate loans. The Association has verified with all lead Associations/Banks that these participations include fallback arrangements or a transition to an alternate rate was in place at the end of 2022. As of December 31, 2022, LIBOR is no longer a component of the Association's administered variable rate product as this has fully transitioned to SOFR as the floating rate note component of the administered variable rate calculation with CoBank. The Association continues working closely with CoBank and originating financial institutions to work-through a LIBOR phase-out transition plan that includes action items and timeframes that are consistent with FCA guidance issued in September 2018 and recommendations in the industry.

The following table presents LIBOR-indexed loans by contractual maturity at December 31, 2022 (\$ thousands).

	Due	e in 2023	Ι	Oue after 2023	Total
Loans originated by Association	\$	-	\$	-	\$ -
Participations purchased		3,148		52,945	56,093
Total	\$	3,148	\$	52,945	\$ 56,093

### CAPITAL RESOURCES

Capital supports asset growth and provides protection for unexpected credit and operating losses. Capital is also needed for future growth and for investments in new products and services. We believe a sound capital position is critical to our long-term financial success due to the volatility and cycles in agriculture. Over the past several years, we have been able to build capital primarily through net income retained after patronage. Shareholders' equity at December 31, 2022 totaled \$691.0 million, compared with \$634.9

million at December 31, 2021 and \$590.5 million at December 31, 2020. The increase of \$56.1 million in shareholders' equity from December 31, 2021 to December 31, 2022 reflects net income and net stock issuances, offset by patronage refunds. Refer to Note 9, to the consolidated financial statements, "Shareholders' Equity" for additional information related to our capital and related requirements and restrictions.

Our capital position is reflected in the following ratio comparisons at December 31.

	2022	2021	2020
Debt to shareholders' equity Shareholders' equity as a percent of net loans Shareholders' equity as a percent of total assets	5.25:1	5.28:1	5.13:1
	16.89%	16.76%	17.32%
	16.01%	15.92%	16.32%

Debt to shareholders' equity decreased from 2021 primarily due to an increase in the note payable to CoBank of \$248.5 million partially offset by an increase in retained earnings of \$56.1 million. Shareholders' equity as a percent of net loans increased from 2021 primarily due to an increase in retained earnings of \$56.1 million partially offset by the increase of \$302.4 million in net loans outstanding from 2021.

### Retained Earnings

Our retained earnings increased \$56.1 million to \$689.0 million at December 31, 2022 from \$632.9 million at December 31, 2021 and increased \$44.3 from \$588.6 million at December 31, 2020. The 2022 increase was a result of net income of \$87.9 million partially offset by \$31.8 million of patronage distributions declared.

### Patronage Program

We have a Patronage Program that allows us to distribute our available net earnings to our shareholders. This program provides for the application of net earnings in the manner described in our Bylaws. In addition to determining the amount and method of patronage to be distributed, the Bylaws require increasing surplus to meet capital adequacy standards established by Regulations; increasing surplus to a level necessary to support competitive pricing at targeted earnings levels; and increasing surplus for reasonable reserves. Patronage distributions are based on business done with us during the year. We paid cash patronage of \$28.6 million in 2022, compared to \$25.4 million in 2021, and \$24.2 million in 2020. During 2022, we declared patronage distributions of \$31.8 million to be paid in March 2023.

### Stock

Our total stock and participation certificates decreased \$23 thousand to \$1.9 million at December 31, 2022, compared with \$2.0 million at December 31, 2021, and \$1.9 million at December 31, 2020. In accordance with the Association's capitalization bylaws, the Association has a borrower purchased capital requirement of \$1,000 per customer.

### Accumulated Other Comprehensive Income and Losses

Accumulated other comprehensive loss totaled \$2 thousand at December 31, 2022, as compared to \$1 thousand at year-end 2021 and \$5 thousand at year-end 2020. Certain employees participate in a non-

qualified Defined Benefit Pension Restoration Plan (Plan). Accounting guidance requires recognition of the Plan's underfunded status and unamortized actuarial gains and losses and prior service costs or credits as a liability with an offsetting adjustment to accumulated other comprehensive loss.

### Capital Plan and Regulatory Requirements

Our Board of Directors establishes a formal capital adequacy plan that addresses capital goals in relation to risks. The capital adequacy plan assesses the capital level necessary for financial viability and to provide for growth. Our plan is updated annually and approved by our Board of Directors. FCA regulations require the plan to consider the following factors in determining optimal capital levels, including:

- Regulatory capital requirements;
- Asset quality;
- Needs of our customer base; and
- Other risk-oriented activities, such as funding and interest rate risks, contingent and off-balance sheet liabilities and other conditions warranting additional capital.

As shown in the following table, at December 31, 2022, our capital and leverage ratios exceeded regulatory minimums. If these capital standards are not met, the FCA can impose restrictions, including limiting our ability to pay patronage distributions, retire equities and pay preferred stock dividends.

	2022	2021	2020	Minimum Requirement with Buffer
Common Equity Tier 1 Capital Ratio	13.66%	13.51%	13.70%	7.00%
Tier 1 Capital Ratio	13.66%	13.51%	13.70%	8.50%
Total Capital Ratio	13.97%	13.81%	14.01%	10.50%
Tier 1 Leverage Ratio	14.23%	14.05%	14.30%	5.00%
Unallocated Retained Earnings and	14.18%	14.00%	14.25%	1.50%
URE Equivalents (UREE) Leverage				
Permanent capital ratio	13.70%	13.55%	13.74%	7.00%

The minimum ratios established were not meant to be adopted as the optimum capital level, so we have established goals in excess of the regulatory minimum. As of December 31, 2022, we have met our goals. Due to our strong capital position, we will continue to be able to retire at-risk stock.

On July 8, 2021, the FCA announced a proposed rule that would amend the Tier 1/Tier 2 capital framework to define and establish a risk weight for high-volatility commercial real estate exposures by assigning a 150% risk-weighting to such exposures, instead of the current 100% risk-weighting. The proposed rule focuses on changes that are comparable with the capital rules of other federal banking regulatory agencies and recognize the increased risk posed by high-volatility commercial real estate exposures. The public comment period on the proposed rule ended on January 24, 2022.

On April 14, 2022, the FCAS issued a final rule to address changes to its capital regulations and certain other regulations in response to the current expected credit losses (CECL) accounting standard. The regulation reflects the CECL methodology, which revises the accounting for credit losses in accordance with accounting principles generally accepted in the United States of America (GAAP), as well as conforming amendments to other regulations to accurately reference credit losses. Specifically, the regulation identifies which credit loss allowances under CECL are eligible for inclusion in a System

institution's regulatory capital. Credit loss allowances related to loans, lessor's net investments in leases, and held-to-maturity debt securities would be included in a System institution's tier 2 capital up to 1.25 percent of the System institution's total risk-weighted assets. Credit loss allowances for available-for-sale debt securities and purchased credit impaired assets would not be eligible for inclusion in a System institution's tier 2 capital. In addition, the regulation does not include a transition phase-in period for the CECL day 1 cumulative effect adjustment to retained earnings on a System institution's regulatory capital ratios. The final rule is effective on January 1, 2023. Upon adoption, the regulation did not have a material impact on our regulatory capital.

### **REGULATORY MATTERS**

As of December 31, 2022, we had no enforcement actions in effect and the FCA took no enforcement actions on us during the year.

### **GOVERNANCE**

### **Board of Directors**

We are governed by a ten-member board that provides direction and oversees our management. Of these directors, eight are elected by the shareholders and two are appointed by the elected directors. Our Board of Directors represents the interests of our shareholders. The Board of Directors meets regularly to perform the following functions, among others:

- selects, evaluates and compensates the chief executive officer;
- approves the strategic plan, capital plan, financial plan and the annual operating budget;
- oversees the lending operations;
- directs management on significant issues; and
- oversees the financial reporting process, communications with shareholders and our legal and regulatory compliance.

### Director Independence

All directors must exercise sound judgment in deciding matters in the Association's interest. All Association directors are independent from the perspective that none of the management or staff serve as Board members. However, we are a financial services cooperative, and the Farm Credit Act and FCA Regulations require our elected directors to have a loan relationship with us.

The elected directors, as borrowers, have a vested interest in ensuring our Association remains strong and viable. The Board has established independence criteria to ensure that a loan relationship does not compromise the independence of our Board. Annually, in conjunction with our independence analysis and reporting on our loans to directors, each director provides financial information and any other documentation and/or assertions needed for the Board to determine the independence of each Board member.

### Audit Committee

The Audit Committee reports to the Board of Directors. The Audit Committee is composed of five members. During 2022, eleven meetings were held. The Audit Committee responsibilities generally include, but are not limited to:

 ${\sf Unaudited}$ 

Yosemite Farm Credit, ACA 2022 Annual Report

- oversight of the financial reporting risk and the accuracy of the quarterly and annual shareholder reports;
- oversight of the system of internal controls related to the preparation of quarterly and annual shareholder reports;
- review and assessment of the impact of accounting and auditing developments on the consolidated financial statements;
- establishment and maintenance of procedures for the receipt, retention and treatment of confidential
  and anonymous submission of concerns regarding accounting, internal accounting controls or
  auditing matters; and
- oversight of the Association's internal audit program, the independence of the outside auditors, the adequacy of the Association's system of internal controls and procedures, and the adequacy of management's action with respect to recommendations arising from those auditing activities.

### Compensation Committee

The Human Capital Compensation Committee (Committee) is responsible for the oversight of employee and director compensation. The Committee is composed of six members. The Committee annually reviews, evaluates and approves the compensation policies, programs and plans for senior officers and employees including benefits programs.

### Other Governance

The Board has monitored the requirements of public companies under the Sarbanes-Oxley Act. While we are not subject to the requirements of this law, we continually implement steps to strengthen governance and financial reporting. We strive to maintain strong governance and financial reporting through the following actions:

- a system for the receipt and treatment of whistleblower complaints;
- a code of ethics for the President/CEO, Chief Credit Officer, Chief Financial Officer, Chief Administrative and Human Resources Officer, General Counsel, and other Association financial professionals as determined by the CEO;
- open lines of communication between the independent auditors, management, and the Audit Committee;
- "plain English" disclosures;
- officer certification of accuracy and completeness of the consolidated financial statements; and
- information disclosure through our website.

### **FORWARD-LOOKING INFORMATION**

Our discussion contains forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Words such as "anticipates," "believes," "could," "estimates," "may," "should," and "will," or other variations of these terms are intended to identify forward-looking statements. These statements are based on assumptions and analyses made in light of experience and other historical trends, current conditions, and expected future developments. However, actual results and developments may differ materially from our expectations and predictions due to a number of risks and uncertainties, many of which are beyond our control. These risks and uncertainties include, but are not limited to:

- political, legal, regulatory and economic conditions and developments in the United States and abroad;
- economic fluctuations in the agricultural, rural utility, international, and farm-related business sectors;
- weather, disease, and other adverse climatic or biological conditions that periodically occur that impact agricultural productivity and income;
- changes in United States government support of the agricultural industry and/or the Farm Credit System; and
- actions taken by the Federal Reserve System in implementing monetary policy.

### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Our consolidated financial statements are based on accounting principles generally accepted in the United States of America. Our significant accounting policies are critical to the understanding of the Association results of operations and financial position because some accounting policies require us to make complex or subjective judgments and estimates that may affect the value of certain assets or liabilities. We consider these policies critical because we have to make judgments about matters that are inherently uncertain. For a complete discussion of significant accounting policies, see Note 2, "Summary of Significant Accounting Policies," and Note 4, "Loans and Allowance for Credit Losses," of the accompanying consolidated financial statements. The development and selection of critical accounting policies, and the related disclosures, have been reviewed by our Audit Committee. A summary of critical policies relating to determination of the allowance for credit losses follows.

### Allowance for Credit Losses

The allowance for credit losses is a combination of our allowance for loan losses and the reserve for unfunded liabilities. It is our best estimate of the amount of probable loan losses inherent in our loan portfolio as well as in our unfunded commitments as of the balance sheet date. The allowance for credit losses is increased through provisions for credit losses and loan recoveries and is decreased through credit loss reversals and loan charge-offs. We determine the allowance for credit losses based on a regular evaluation of the loan portfolio and unfunded commitments, which generally considers recent historical charge-off experience adjusted for relevant factors.

Loans and unfunded commitments are evaluated based on the borrower's overall financial condition, resources, and payment record, the prospects for support from any financially responsible guarantor and, if appropriate, the estimated net realizable value of any collateral. The allowance for credit losses attributable to these loans and unfunded commitments are established by a process that estimates the probable loss inherent in the loans and unfunded commitments, taking into account various historical and projected factors, internal risk ratings, regulatory oversight, and geographic, industry and other factors.

Changes in the factors we consider in the evaluation of losses in the loan portfolio and unfunded commitments could occur for various credit related reasons and could result in a change in the allowance for credit losses, which would have a direct impact on the provision for credit losses and results of operations. See Note 2, "Summary of Significant Accounting Policies," and Note 4, "Loans and Allowance for Credit Losses," of the accompanying consolidated financial statements for detailed information regarding the allowance for credit losses.

 ${\sf Unaudited}$ 

### **CUSTOMER PRIVACY**

FCA regulations require that borrower information be held in confidence by Farm Credit institutions, their directors, officers and employees. FCA regulations and our Standards of Conduct Policies specifically restrict Farm Credit institution directors and employees from disclosing information not normally contained in published reports or press releases about the institution or its borrowers or members. These regulations also provide Farm Credit institutions clear guidelines for protecting their borrowers' nonpublic information.

Unaudited





### **Report of Independent Auditors**

To the Board of Directors of Yosemite Farm Credit, ACA,

### **Opinion**

We have audited the accompanying consolidated financial statements of Yosemite Farm Credit, ACA and its subsidiaries (the "Association"), which comprise the consolidated statements of condition as of December 31, 2022, 2021 and 2020, and the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the years then ended, including the related notes (collectively referred to as the "consolidated financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Association as of December 31, 2022, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are

considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the
  consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### Other Information

Management is responsible for the other information included in the annual report. The other information comprises the information included in the 2022 Annual Report, but does not include the consolidated financial statements and our auditors' report thereon. Our opinion on the consolidated financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the consolidated financial statements or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Pricewaterhave Copes LCP

Charlotte, North Carolina March 2, 2023

## CONSOLIDATED STATEMENTS OF Condition (Dollars in Thousands)

	December 31			
	2022	2021	2020	
ASSETS				
Loans	\$ 4,102,788	\$ 3,798,338	\$ 3,418,759	
Less allowance for loan losses	12,471	10,464	9,606	
Net loans	4,090,317	3,787,874	3,409,153	
Cash	12,396	4,380	18,768	
Investment securities - held-to-maturity	3,719	5,508	7,429	
Accrued interest receivable	56,424	34,800	34,102	
Investment in CoBank, ACB	105,703	110,569	110,086	
Premises and equipment, net	18,792	19,306	20,231	
Other assets	28,361	24,467	18,608	
Total assets	\$ 4,315,712	\$ 3,986,904	\$ 3,618,377	
Note payable to CoBank, ACB Advance conditional payments Accrued interest payable Patronage distributions payable Other liabilities	\$ 3,497,386 72,797 9,753 31,800 13,016	\$ 3,248,890 60,396 2,774 28,600 11,365	\$ 2,913,169 77,024 2,716 25,400 9,579	
Total liabilities	3,624,752	3,352,025	3,027,888	
Commitments and Contingencies: (See Note 15)				
SHAREHOLDERS' EQUITY				
Capital stock and participation certificates	1,943	1,966	1,927	
Unallocated retained earnings	689,019	632,914	588,567	
Accumulated other comprehensive loss	(2)	(1)	(5	
Total shareholders' equity	690,960	634,879	590,489	
Total liabilities and shareholders' equity	\$ 4,315,712	\$ 3,986,904	\$ 3,618,377	

## CONSOLIDATED STATEMENTS OF TWOME (Dollars in Thousands)

	For the Year Ended December 31			
		2022	2021	2020
INTEREST INCOME				
Loans	\$	174,540	\$126,640	\$126,774
Investment securities		186	229	341
Total interest income		174,726	126,869	127,115
INTEREST EXPENSE				
Note payable to CoBank, ACB		65,353	30,893	39,031
Advance conditional payments		1,240	235	545
Total interest expense		66,593	31,128	39,576
Net interest income		108,133	95,741	87,539
Provision for credit losses/(credit loss reversals)		1,974	829	(421)
Net interest income after provision for credit losses/				
(credit loss reversals)		106,159	94,912	87,960
NON-INTEREST INCOME				
Patronage distribution from Farm Credit Institutions		23,092	19,797	14,700
Financially related services income		144	193	138
Note payable prepayment fees			(5,834)	(12,041
Other non-interest income		989	1,364	3,041
Total non-interest income		24,225	15,520	5,838
NON-INTEREST EXPENSE				
Salaries and employee benefits		25,233	23,631	23,245
Occupancy and equipment		1,803	1,813	1,796
Farm Credit Insurance Fund premium		6,414	4,515	2,449
Other non-interest expense		9,027	7,524	7,040
Total non-interest expense		42,477	37,483	34,530
Income before income taxes		87,907	72,949	59,268
Provision for income taxes		2	2	2
Net income	\$	87,905	\$ 72,947	\$ 59,266
COMPREHENSIVE INCOME				
Amortization of retirement costs		(1)	4	
Total comprehensive income	\$	87,904	\$ 72,951	\$ 59,266

# CONSOLIDATED STATEMENTS OF CHANGES IN Shaleholders Equity (Dollars in Thousands)

	Par	ital Stock and ticipation rtificates		Unallocated Retained Earnings	Comp	nmulated Other orehensive me/(Loss)	SI	Total hareholders' Equity
Balance at December 31, 2019	\$	1,882	\$	554,700	\$	(5)	\$	556,577
Comprehensive Income	Ψ	1,002	Ψ	59,266	Ψ	-	Ψ	59,266
Stock and participation certificates issued Stock and participation		188		23,200				188
certificates retired		(143)						(143)
Net patronage distributions		(-10)		(25,399)				(25,399)
Balance at December 31, 2020	\$	1,927	\$	588,567	\$	(5)	\$	590,489
Comprehensive Income Stock and participation				72,947		4		72,951
certificates issued Stock and participation		184						184
certificates retired		(145)						(145)
Net patronage distributions				(28,600)				(28,600)
Balance at December 31, 2021	\$	1,966	\$	632,914	\$	(1)	\$	634,879
Comprehensive Income Stock and participation				87,905		(1)		87,904
certificates issued		121						121
Stock and participation								
certificates retired		(144)						(144)
Net patronage distributions				(31,800)				(31,800)
Balance at December 31, 2022	\$	1,943	\$	689,019	\$	(2)	\$	690,960

# CONSOLIDATED STATEMENTS OF Cows (Dollars in Thousands)

	For the Year Ended December 31			
	2022	2021	2020	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income	\$ 87,905	\$ 72,947	\$ 59,266	
Adjustments to reconcile net income to net				
cash provided by operating activities:				
Provision for credit losses/(credit loss reversals)	1,974	829	(421)	
Depreciation and amortization	1,156	1,157	1,216	
Gain on sales of premises and equipment	(55)	(47)	(104)	
Stock patronage received from CoBank	(712)	(795)	(483)	
Changes in assets and liabilities:				
(Increase) decrease in accrued interest receivable	(21,624)	(698)	8,261	
Increase in other assets	(3,814)	(5,547)	(2,740)	
Increase (decrease) in accrued interest payable	6,979	58	(2,648)	
Increase in other liabilities	1,683	1,819	1,209	
Net cash provided by operating activities	73,492	69,723	63,556	
CASH FLOWS FROM INVESTING ACTIVITIES:				
Net increase in loans	(304,450)	(379,579)	(227,768)	
Payments received on investment securities	1,789	1,921	2,717	
Redemption (purchase) of stock in CoBank	5,498		(3,728)	
Purchase of premises and equipment, net	(587)	(185)	(403)	
Net cash used in investing activities	(297,750)	(377,843)	(229,182)	
CASH FLOWS FROM FINANCING ACTIVITIES:				
Net draws on note payable to CoBank	248,496	342,097	186,505	
Note payable prepayment fees	-	(6,376)	(11,367)	
Increase (decrease) in advance conditional payments	12,401	(16,628)	23,691	
Patronage distributions	(28,600)	(25,400)	(24,234)	
Issuances of capital stock and				
participation certificates, net	(23)	39	45	
Net cash provided by financing activities	232,274	293,732	174,640	
Net increase (decrease) in cash	8,016	(14,388)	9,014	
Cash at beginning of year	4,380	18,768	9,754	
Cash at end of year	\$ 12,396	\$ 4,380	\$ 18,768	

	For the Year Ended December 31				er 31	
		2022		2021		2020
SUPPLEMENTAL CASH FLOW INFORMATION:						
Cash paid for interest	\$	59,614	\$	31,070	\$	42,224
Cash paid for income taxes	\$	2	\$	2	\$	2
SUPPLEMENTAL SCHEDULE OF NON-CASH INVEST	ΓING					
AND FINANCING ACTIVITIES:						
Net charge-offs	\$	-	\$	-	\$	-
Transfer of allowance for loan losses from (to) reserve						
for unfunded commitments	\$	33	\$	29	\$	70
Cash patronage distribution declared	\$	31,800	\$	28,600	\$	25,400

The accompanying notes are an integral part of these consolidated financial statements.



### TO CONSOLIDATED FINANCIAL STATEMENTS

### **NOTE 1 – ORGANIZATION AND OPERATIONS:**

A. Organization: Yosemite Farm Credit, ACA and its subsidiaries, Yosemite Land Bank, FLCA and Yosemite Production Credit, PCA, (collectively called the "Association") are member-owned cooperatives which provide credit and credit-related services to or for the benefit of eligible borrowers/shareholders for qualified agricultural purposes in the counties of Stanislaus, Merced, Tuolumne, Mariposa and Fresno, in the state of California.

The Association is a lending institution of the Farm Credit System (System), a nationwide system of cooperatively owned banks and associations, which was established by Acts of Congress to meet the credit needs of American agriculture and is subject to the provisions of the Farm Credit Act of 1971, as amended (the "Farm Credit Act"). At December 31, 2022 the System was comprised of three Farm Credit Banks, one Agricultural Credit Bank and 63 associations.

CoBank, ACB (funding bank or the "Bank"), its related associations and AgVantis, Inc. (AgVantis) are collectively referred to as the District. CoBank provides the funding to associations within the District and is responsible for supervising certain activities of the District Associations. AgVantis, which is owned by the entities it serves, provides technology and other operational services to certain associations. The CoBank District consists of CoBank, 18 Agricultural Credit Associations (ACA), which each have two wholly owned subsidiaries, (a FLCA and a PCA), and AgVantis.

ACA parent companies provide financing and related services through their FLCA and PCA subsidiaries. Generally, the FLCA makes secured long-term agricultural real estate and rural home mortgage loans and the PCA makes short and intermediate-term loans for agricultural production or operating purposes.

The Farm Credit Administration (FCA) is delegated authority by Congress to regulate the System Banks and Associations. The FCA examines the activities of System institutions to ensure their compliance with the Farm Credit Act, FCA regulations and safe and sound banking practices.

The Farm Credit Act established the Farm Credit System Insurance Corporation (Insurance Corporation) to administer the Farm Credit Insurance Fund (Insurance Fund). The Insurance Fund is required to be used (1) to ensure the timely payment of principal and interest on System-wide debt obligations (Insured Debt), (2) to ensure the retirement of protected stock at par or stated value, and (3) for other specified purposes. The Insurance Fund is also available for discretionary use by the Insurance Corporation to provide assistance to certain troubled System institutions and to cover the operating expenses of the Insurance Corporation. Each System Bank has been required to pay premiums, which may be passed on to the Association, into the Insurance Fund based on its annual average adjusted outstanding insured debt until the monies in the Insurance Fund reach the "secure base amount," which is defined in the Farm Credit Act as 2.0% of the aggregate Insured obligations (adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments) or such other percentage of the aggregate obligations as the Insurance Corporation, in its sole discretion, determines to be actuarially sound. When the amount in the Insurance Fund exceeds the secure base amount, the Insurance Corporation is required to reduce premiums, as necessary to maintain the Insurance Fund at the 2.0% level. As required by the Farm Credit Act, as amended, the Insurance Corporation may return excess funds above the secure base amount to System institutions.

**B.** Operations: The Farm Credit Act sets forth the types of authorized lending activity, persons eligible to borrow, and financial services which can be offered by the Association. The Association is authorized to provide, either directly or in participation with other lenders, credit, credit commitments and related services to eligible borrowers. Eligible borrowers include farmers, ranchers, producers or harvesters of aquatic products, rural residents and farm-related businesses. The Association also serves as an intermediary in offering credit life insurance and multi-peril crop insurance and providing other related services such as advance conditional payment accounts and lease financing.

Upon request, stockholders of the Association will be provided with a CoBank Annual Report to Stockholders, which includes the combined financial statements of the Bank and its related Associations. The Association's financial condition may be impacted by factors that affect the Bank. The CoBank Annual Report is available free of charge on CoBank's website, www.cobank.com, or may be obtained at no charge by contacting Yosemite Farm Credit, 806 W. Monte Vista Ave., Turlock CA 95382 or calling (209) 667-2366. The CoBank Annual Report discusses the material aspects of the District's financial condition, changes in financial condition, and results of operations. In addition, the CoBank Annual Report identifies favorable and unfavorable trends, significant events, uncertainties and the impact of activities of the Insurance Corporation.

In addition, the Farm Credit Council acts as a full-service federated trade association, which represents the System before Congress, the Executive Branch and others, and provides support services to System institutions on a fee basis.

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The accounting and reporting policies of the Association conform to accounting principles generally accepted in the United States of America (GAAP) and prevailing practices within the banking industry. The preparation of financial statements in conformity with GAAP requires Association management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent liabilities at the date of the financial statements. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of deferred tax assets, and the determination of fair value of financial instruments and subsequent impairment analysis. Actual results may differ from these estimates. Significant estimates are discussed in these footnotes as applicable. Certain amounts in prior years' consolidated financial statements have been reclassified to conform to the current year's financial statement presentation.

The consolidated financial statements include the accounts of Yosemite Land Bank, FLCA and Yosemite Production Credit, PCA and reflect the investments in and allocated earnings of the service organizations in which the Bank and Associations have partial ownership interests. All significant inter-company transactions have been eliminated in consolidation.

Recently issued accounting pronouncements follow.

In March 2022, the Financial Accounting Standards Board (FASB) issued an update entitled "Financial Instruments - Credit Losses: Troubled Debt Restructurings and Vintage Disclosures." The guidance eliminates the accounting guidance for troubled debt restructurings (TDRs) by creditors while enhancing disclosure requirements for certain loan refinancings and restructurings when a borrower is experiencing financial difficulty. The creditor will have to apply the guidance to determine whether a modification results in a new loan or a continuation of an existing loan. In addition to the TDR guidance, the update requires

entities to disclose current period gross writeoffs by year of origination for financing receivables and net investments in leases within the scope of the credit losses standard. These amendments were effective for the entity upon adoption of the measurement of credit losses on financial instruments standard on January 1, 2023.

In March 2022, the FASB issued an update entitled "Derivatives and Hedging: Fair Value Hedging – Portfolio Layer Method." Under current guidance, the last-of-layer method enables an entity to apply fair value hedging to a stated amount of a closed portfolio of prepayable financial assets (or one or more beneficial interests secured by a portfolio of prepayable financial instruments) without having to consider prepayment risk or credit risk when measuring those assets. This guidance will allow entities to apply the portfolio layer method to portfolios of all financial assets, including both prepayable and nonprepayable financial assets. This scope expansion is consistent with the FASB's efforts to simplify hedge accounting and allows entities to apply the same method to similar hedging strategies. For entities, the amendments in this update are effective for fiscal years beginning after December 15, 2022, and interim periods within those fiscal years. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2023, and interim periods within those fiscal years. Early adoption is permitted on any date on or after the issuance of this update for any entity that has adopted amendments previously issued.

In March 2020, the FASB issued guidance entitled "Facilitation of the Effects of Reference Rate Reform on Financial Reporting (Reference Rate Reform)." The guidance provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform to ease the potential burden related to reference rate reform (transition away from the London Inter-Bank Offered Rate (LIBOR)). The optional amendments are effective as of March 12, 2020 through December 31, 2024. The Association did not elect the optional amendments as the Association does not hold such instruments.

The Association adopted the FASB guidance entitled "Measurement of Credit Losses on Financial Instruments" on January 1, 2023. This guidance established a single allowance framework for all financial assets measured at amortized cost and certain off-balance sheet credit exposures. The guidance requires management to consider in its estimate of allowance for credit losses (ACL) relevant historical events, current conditions and reasonable and supportable forecasts that affect the collectability of the assets. Prior to the adoption, the allowance for loan losses represented management's estimate of the probable credit losses inherent in its loan portfolio and certain unfunded commitments. In addition, the guidance amends existing impairment guidance for held-to-maturity and available-for-sale investments to incorporate an allowance, which will allow for the reversal of credit impairments in the event that the credit of an issuer improves. The impact of adoption was not material to the Association's financial condition or results of operations.

Below is a summary of significant accounting policies.

A. Loans and Allowance for Credit Losses: Long-term real estate mortgage loans generally have original maturities ranging from five to 40 years. Substantially all short and intermediate-term loans made for agricultural production or operating purposes have maturities of ten years or less. Loans are carried at their principal amount outstanding adjusted for charge-offs and deferred loan fees or costs. Loan origination fees and direct loan origination costs are capitalized and the net fee

45 Yosemite Farm Credit, ACA

or cost is amortized over the life of the related loan as an adjustment to the yield. Interest on loans is accrued and credited to interest income based upon the daily principal amount outstanding.

Impaired loans are loans for which it is probable that principal and interest will not be collected according to the contractual terms of the loan and are generally considered substandard or doubtful, which is in accordance with the loan rating model, as described below. Impaired loans include nonaccrual loans, restructured loans and loans past due 90 days or more and still accruing interest. A loan is considered contractually past due when any principal repayment or interest payment required by the loan contract is not received on or before the due date. A loan shall remain contractually past due until it is formally restructured or until the entire amount past due, including principal, accrued interest, and penalty interest incurred is collected or otherwise discharged in full.

A restructured loan constitutes a troubled debt restructuring if for economic or legal reasons related to the debtor's financial difficulties the Association grants a concession to the debtor that it would not otherwise consider. A concession is generally granted in order to minimize the Association's economic loss and avoid foreclosure. Concessions vary by program and are borrower-specific and may include interest rate reductions, term extensions, payment deferrals or the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. A loan restructured in a trouble debt restructuring is an impaired loan.

Impaired loans are generally placed in nonaccrual status when principal or interest is delinquent for 90 days or more (unless adequately collateralized and in the process of collection) when circumstances indicate that collection of principal and/or interest is in doubt or legal action, including foreclosure or other forms of collateral conveyance, have been initiated to collect the outstanding principal and interest. When a loan is placed in nonaccrual status, accrued interest deemed uncollectible is reversed (if accrued in the current year) and/or included in the recorded nonaccrual balance (if accrued in prior years). Loans are charged-off at the time they are determined to be uncollectible.

When loans are in nonaccrual status, loan payments are generally applied against the recorded nonaccrual balance. A nonaccrual loan may, at times, be maintained on a cash basis. As a cash basis nonaccrual loan, the recognition of interest income from cash payments received is allowed when the collectability of the recorded investment in the loan is no longer in doubt and the loan does not have a remaining unrecovered charge-off associated with it. Nonaccrual loans may be returned to accrual status when all contractual principal and interest is current, the borrower has demonstrated payment performance, and collection of future payments is no longer in doubt. If previously unrecognized interest income exists at the time the loan is transferred to accrual status, cash received at the time of or subsequent to the transfer is first recorded as interest income until such time as the recorded balance equals the contractual indebtedness of the borrower.

The Association purchases loan and lease participations from other System and non-System entities to generate additional earnings and diversify risk related to existing commodities financed and the geographic area served. Additionally, the Association sells a portion of certain large loans to other System and non-System entities to reduce risk and comply with established lending limits. When loans are sold the sale terms comply with requirements under ASC 860 "Transfers and Servicing".

The Association uses a two-dimensional loan rating model based on internally generated combined System risk rating guidance that incorporates a 14-point risk-rating scale to identify and track the probability of borrower default and a separate scale addressing loss given default over a period of time. Probability of default is the probability that a borrower will experience a default within 12 months from the date of the determination of the risk rating. A default is considered to have

occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower is past due more than 90 days. The loss given default is management's estimate as to the anticipated economic loss on a specific loan assuming default has occurred or is expected to occur within the next 12 months.

Each of the probability of default categories carries a distinct percentage of default probability. The 14-point risk rating scale provides for granularity of the probability of default, especially in the acceptable ratings. There are nine acceptable categories that range from a borrower of the highest quality to a borrower of minimally acceptable quality. The probability of default between 1 and 9 is very narrow and would reflect almost no default to a minimal default percentage. The probability of default grows more rapidly as a loan moves from a "9" to other assets especially mentioned and grows significantly as a loan moves to a substandard (viable) level. A substandard (non-viable) rating indicates that the probability of default is almost certain.

The allowance for credit losses is presented as an adjustment to the value of the loan portfolio for inherent credit losses related to the portfolio. The reserve for unfunded commitments takes into consideration probable losses related to unfunded commitments. These balances have been reclassified to a separate reserve for unfunded commitments, which is included in other liabilities on the Association's Consolidated Statements of Condition. Transfers between the allowance for loan losses and the reserve for unfunded commitments can occur in conjunction with funding a seasonal line of credit or other loan and decreasing a related unfunded commitment or, conversely, receiving a loan payment and increasing a related unfunded commitment. Newly-executed loan commitments will also increase this liability. The provision for loan losses and the reserve for unfunded commitments are included together as part of the provision for credit losses on the Consolidated Statements of Comprehensive Income.

The credit risk rating methodology is a key component of the Association's allowance for credit losses evaluation, and is generally incorporated into its loan underwriting standards and internal lending limit. The allowance for credit losses is maintained at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio. The allowance is increased through provision for credit losses and loan recoveries and is decreased through credit loss reversals and loan charge-offs. The allowance is based on a periodic evaluation of the loan portfolio by management in which numerous factors are considered, including economic conditions, environmental conditions, loan portfolio composition, collateral value, portfolio quality, current production conditions and prior loan loss experience. The allowance for credit losses encompasses various judgments, evaluations and appraisals with respect to the loans and their underlying collateral that, by their nature, contain elements of uncertainty, imprecision and variability. Changes in the agricultural economy and environment and their impact on borrower repayment capacity will cause various judgments, evaluations and appraisals to change over time. Accordingly, actual circumstances could vary significantly from the Association's expectations and predictions of those circumstances. Management considers the following macro-economic factors in determining and supporting the level of allowance for credit losses: the concentration of lending in agriculture, combined with uncertainties associated with farmland values, commodity prices, exports, government assistance programs, regional economic effects and weather-related influences.

The allowance for credit losses includes components for loans individually evaluated for impairment and loans collectively evaluated for impairment. Generally, for loans individually evaluated, the allowance for credit losses represents the difference between the recorded investment in the loan and the present value of the cash flows expected to be collected discounted at the loan's effective interest rate, or at the fair value of the collateral, if the loan is collateral dependent. For

those loans collectively evaluated for impairment, the allowance for credit losses is determined using the risk-rating model as previously discussed.

- **B.** Cash: Cash, as included in the consolidated financial statements, represents cash on hand and on deposit at financial institutions. At times, cash deposits may be in excess of federally insured limits.
- C. Investment Securities: The Association may hold investments in accordance with investment programs approved by FCA. Mortgage-backed securities issued by Farmer Mac are investments for which the Association has the intent and ability to hold to maturity and are classified as held-to-maturity and carried at cost.

Impairment is considered to be other-than-temporary if the present value of cash flows expected to be collected from the debt securities is less than the amortized cost basis of the security (any such shortfall is referred to as a "credit loss"). If an entity intends to sell an impaired debt security or is more likely than not to be required to sell the security before recovery of its amortized cost basis, the impairment is other-than-temporary and should be recognized currently in earnings in an amount equal to the entire difference between fair value and amortized cost. If a credit loss exists, but an entity does not intend to sell the impaired debt security and is not more likely than not to be required to sell before recovery, the impairment is other-than-temporary and should be separated into (i) the estimated amount relating to credit loss, and (ii) the amount relating to all other factors. Only the estimated credit loss amount is recognized currently in earnings, with the remainder of the loss amount recognized in other comprehensive income.

- **D.** Investment in CoBank: The Association's required investment in CoBank is in the form of Class A Stock. The minimum required investment is 3.0% of the prior one-year average direct loan volume. The investment in CoBank is comprised of patronage based stock and purchased stock.
- E. Premises and Equipment: Progress payments for assets under construction or development are held in construction in progress and do not begin depreciation or amortization until the asset is designated as complete and placed into service. Premises and equipment are carried at cost less accumulated depreciation and amortization. Land is carried at cost. Depreciation and amortization are computed on the straight-line method over the estimated useful lives of the assets. Useful lives for buildings is 30 years and ranges from 3 to 15 years for furniture, equipment and automobiles. Gains and losses on dispositions are reflected in current operating results. Maintenance and repairs are expensed and improvements above certain thresholds are capitalized. Long-lived assets are reviewed for impairment whenever events or circumstances indicate the carrying amount of an asset group may not be recoverable.
- F. Other Assets and Other Liabilities: Other assets are comprised primarily of accounts receivable, prepaid expenses, and investment in Farm Credit institutions. Significant components of other liabilities primarily include accounts payable, employee benefits, and the reserve for unfunded commitments.
- **G.** Advance Conditional Payments: The Association is authorized under the Farm Credit Act to accept advance payments from borrowers. Such payments are presented as liabilities in the Consolidated Statements of Condition. Advance Conditional Payments are not insured. Interest is paid by the Association on such accounts. The Association offers conditional trust fund accounts for its borrowers. Access to such funds is restricted and as such, these funds are netted against the borrower's related loan balance.

H. Employee Benefit Plans: Substantially all employees of the Association participate in the Eleventh District Defined Benefit Retirement Plan (Defined Benefit Plan) and/or the Farm Credit Foundations Defined Contribution/401(k) Plan (Defined Contribution Plan). The Defined Benefit Plan is a noncontributory plan. Benefits are based on compensation and years of service. The Association recognizes its proportional share of expense and contributes its proportional share of funding. The Defined Benefit Plan was closed to employees hired after December 31, 1997.

The Defined Contribution Plan has two components. Employees who do not participate in the Defined Benefit Plan may receive benefits through the Employer Contribution portion of the Defined Contribution Plan. In this plan, the Association provides a monthly contribution based on a defined percentage of the employee's salary. Employees may also participate in a Salary Deferral Plan governed by Section 401(k) of the Internal Revenue Code. The Association matches a certain percentage of employee contributions. Employees hired on or after January 1, 1998 are eligible to participate only in the Defined Contribution Plan and Salary Deferral Plan. All defined contribution costs are expensed in the same period that participants earn employer contributions.

The Association also provides certain health and life insurance benefits to eligible current and retired employees through the Farm Credit Foundation Retiree Medical and Retiree Life Plans. Substantially all employees may become eligible for those benefits if they reach normal retirement age while working for the Association. The anticipated costs of these benefits are accrued during the period of the employee's active service. The authoritative accounting guidance requires the accrual of the expected cost of providing postretirement benefits during the years that the employee renders service necessary to become eligible for these benefits.

The Association also participates in the Eleventh District nonqualified defined benefit Pension Restoration Plan. This plan provides retirement benefits above the Internal Revenue Code compensation limit to certain highly compensated eligible employees. Benefits payable under this plan are offset by the benefits payable from the pension plan.

- **I. Patronage Distributions:** Patronage distributions from CoBank are accrued by the Association in the year earned.
- J. Income Taxes: As previously described, the ACA holding company conducts its business activities through two wholly owned subsidiaries. Long-term mortgage lending activities are operated through a wholly owned FLCA subsidiary which is exempt from federal and state income tax. Short- and intermediate-term lending activities are operated through a wholly owned PCA subsidiary. Operating expenses are allocated to each subsidiary based on estimated relative service. All significant transactions between the subsidiaries and the parent company have been eliminated in consolidation. The ACA, along with the PCA subsidiary, are subject to income taxes. The Association accounts for income taxes under the liability method. Accordingly, deferred taxes are recognized for estimated taxes ultimately payable or recoverable based on federal, state or local laws.

The Association elected to operate as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, the Association can exclude from taxable income amounts distributed as qualified patronage refunds in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those earnings that will not be distributed as qualified patronage distributions. Deferred taxes are recorded on the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the Association and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more

likely than not (over 50% probability), based on management's estimate, the deferred tax assets will not be realized. The consideration of valuation allowances involves various estimates and assumptions as to future taxable earnings, including the effects of the Association's expected patronage program, which reduces taxable earnings.

Deferred income taxes have not been recorded by the Association on stock patronage distributions received from the Bank prior to January 1, 1993, the adoption date of accounting guidance on income taxes. Association management's intent is to permanently invest these and other undistributed earnings in the Bank, or if converted to cash, to pass through any such earnings to Association borrowers through qualified patronage allocations.

The Association has provided deferred income taxes on amounts allocated to the Association which relate to the Bank's post-1992 earnings. Deferred income taxes have not been provided on the Bank's post-1992 unallocated earnings to the extent that such earnings will be passed through to Association borrowers through qualified patronage allocations.

For California tax purposes, the Association can exclude from taxable income all patronage sourced income. Therefore, the provision for state income taxes is made only on non-patronage sourced taxable earnings.

- **K.** Other Comprehensive Income/(Loss): Other comprehensive income refers to revenue, expenses, gains and losses that under GAAP are recorded as an element of shareholders' equity and comprehensive income but are excluded from net income. Accumulated other comprehensive income/(loss) refers to the balance of these transactions. The Association records other comprehensive income/loss associated with the liability under the Pension Restoration Plan (see Note 12).
- L. Fair Value Measurement: Accounting guidance defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. It describes three levels of inputs that may be used to measure fair value:

Level 1 — Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets include investments that are actively traded and have quoted net asset values that are observable in the marketplace. The Association holds no Level 1 investments.

Level 2 — Observable inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly or indirectly. Level 2 inputs include the following: (a) quoted prices for similar assets or liabilities in active markets; (b) quoted prices for identical or similar assets or liabilities in markets that are not active so that they are traded less frequently than exchange-traded instruments, the prices are not current or principal market information is not released publicly; (c) inputs other than quoted prices that are observable such as interest rates and yield curves, prepayment speeds, credit risks and default rates; and, (d) inputs derived principally from or corroborated by observable market data by correlation or other means. The Association holds no Level 2 investments.

Level 3 — Unobservable inputs are those that are supported by little or no market activity and that are significant to the determination of the fair value of the assets or liabilities. These unobservable inputs reflect the reporting entity's own assumptions about factors that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose values are determined using pricing models, discounted cash flow methodologies, or similar

techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. Level 3 assets include impaired loans and other property owned.

The fair value disclosures are presented in Note 16.

M. Off-balance-sheet Credit Exposures: Commitments to extend credit are agreements to lend to customers generally having fixed expiration dates or other termination clauses that may require payment of a fee. Commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These letters of credit are issued to facilitate commerce and typically result in the commitment being funded when the underlying transaction is consummated between the customer and third party. The credit risk associated with commitments to extend credit and commercial letters of credit is essentially the same as that involved with extending loans to customers and is subject to normal credit policies. Collateral may be obtained based on management's assessment of the customer's creditworthiness.

### **NOTE 3 – INVESTMENT SECURITIES:**

The Association may hold FCA approved investments. The following table is a summary of investments, which are held-to-maturity and have contractual maturities in excess of 10 years (\$ thousands).

		<b>December 31, 2022</b>					
		Gross	Gross		Weighted		
	Amortized	Unrealized	Unrealized	Fair	Average		
	Cost	Gains	Losses	Value	Yield		
Mortgage-backed securities	\$ 3,719	\$ -	\$ 89	\$ 3,630	5.31%		
Total	\$ 3,719	\$ -	\$ 89	\$ 3,630	5.31%		

December 31, 2021 Gross Gross Weighted Unrealized Unrealized Average Amortized Fair Gains Losses Value Yield Cost Mortgage-backed securities \$ 5,508 \$ \$ 5,533 4.11% \$ 5,508 \$ \$ \$ 5,533 Total 25 4.11%

	December 31, 2020						
		Gross	Gross		Weighted		
	Amortized	Unrealized	Unrealized	Fair	Average		
	Cost	Gains	Losses	Value	Yield		
Mortgage-backed securities	\$ 7,429	\$ 143	\$ -	\$ 7,572	4.18%		
Total	\$ 7,429	\$ 143	\$ -	\$ 7,572	4.18%		

The Association's mortgage-backed securities are all Farmer Mac. Farmer Mac securities are Agricultural Mortgage-Backed Securities which are pools of agriculture loans that have been securitized and guaranteed

as to timely payment of principal and interest by Farmer Mac. Substantially all Farmer Mac securities have contractual maturities in excess of ten years. However, expected maturities for mortgage-backed securities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

### **NOTE 4 - LOANS AND ALLOWANCE FOR CREDIT LOSSES:**

A summary of loans is provided in the following table as of December 31 (\$ thousands).

	2022	2021	2020
Real estate mortgage	\$ 2,925,076	\$ 2,738,753	\$ 2,506,415
Production & intermediate-term	719,965	635,831	580,441
Agribusiness	426,183	398,723	322,950
Communication	9,508	4,276	2,482
Energy	20,462	19,088	4,543
Rural residential real estate	1,594	1,667	1,928
Total	\$ 4,102,788	\$ 3,798,338	\$ 3,418,759

The Association purchases or sells loan participations with other parties in order to diversify risk, manage loan volume and comply with FCA regulations. The following table presents information regarding participations purchased and sold and the related accrued interest as of December 31, 2022 (\$ thousands).

		rm Credit utions		m Credit utions	То	tal
	Purchased	Sold	Purchased	Sold	Purchased	Sold
Real estate mortgage Production &	\$ 160,507	\$ 302,322	\$ -	\$ -	\$ 160,507	\$ 302,322
intermediate-term	80,579	99,034	-	-	80,579	99,034
Agribusiness	197,499	117,054	1,398	-	198,897	117,054
Communication	9,533	-	-	-	9,533	-
Energy	20,586	-	-	-	20,586	-
Total	\$ 468,704	\$518,410	\$ 1,398	\$ -	\$ 470,102	\$518,410

While the volumes shown in the previous tables represent the relative amounts of the Association's potential credit risk as it relates to recorded loan principal, a substantial portion of the Association's loans are collateralized. Accordingly, the Association's exposure to credit loss associated with lending activities is considerably less than the recorded loan balances. An estimate of the Association's current loss exposure is indicated in the Consolidated Statements of Condition in the allowance for loan losses.

The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but typically includes farmland and income-producing property, such as crops and livestock, as well as receivables. Long-term real estate loans are collateralized by first liens on the underlying real property. Federal regulations state that long-term real estate loans are not to exceed 85% (97% if guaranteed or enhanced by a government agency) of the property's appraised value. However, a decline in a property's market value subsequent to loan origination or advances, or other actions necessary to protect the financial interest of the Association in the collateral, may result in loan to value ratios in excess of the regulatory maximum.

The Association has obtained credit enhancements by entering into Purchase Commitment Agreements (Agreements) with Farmer Mac covering loans with principal balances outstanding of \$475.7 million, \$441.2 million and \$406.4 million at December 31, 2022, 2021 and 2020, respectively. Under the Agreements, Farmer Mac agrees to purchase loans from the Association in the event of default (typically four months past due), subject to certain conditions, thereby mitigating the risk of loss from covered loans. In return, the Association pays Farmer Mac commitment fees based on the outstanding balance of loans covered by the Agreements. Such fees, totaling \$1.9 million in 2022, \$1.7 million in 2021, and \$1.5 million in 2020 are reflected in non-interest expense.

In addition to Farmer Mac, the Association has credit guarantees from Farm Service Agency for \$0.9 million, \$1.5 million and \$2.0 million for the years ending 2022, 2021 and 2020, respectively.

The Association is an approved lender for the Paycheck Protection Program (PPP) which is a guaranteed loan program instituted through the CARES Act in March 2020 and administered by the Small Business Administration (SBA). PPP loans principal balance as December 31, 2022 was \$0. There were PPP loans with principal balances outstanding of \$9.4 million and \$29.4 million as of December 31, 2021 and December 31, 2020, respectively.

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) assets are currently collectible but exhibit some potential weakness;
- Substandard assets exhibit some serious weakness in repayment capacity, equity, and/or collateral pledged on the loan;
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss assets are considered uncollectible.

The following table shows loans and related accrued interest classified under the FCA Uniform Loan Classification system as a percentage of total loans and related accrued interest receivable by loan type as of December 31.

	2022	2021	2020
Real estate mortgage			
Acceptable	96.8%	96.8%	95.6%
OAEM	2.2	1.9	2.8
Substandard	1.0	1.3	1.6
Total	100.0%	100.0%	100.0%
Production & intermediate-term			
Acceptable	94.8%	92.1%	89.4%
OAEM	2.1	5.2	5.9
Substandard	2.7	2.7	4.7
Doubtful	0.4	-	-
Total	100.0%	100.0%	100.0%
Agribusiness			
Acceptable	98.5%	91.7%	90.8%
OAEM	0.1	6.9	8.4
Substandard	1.0	1.0	-
Doubtful	0.4	0.4	0.8
Total	100.0%	100.0%	100.0%
Communication			
Acceptable	100.0%	100.0%	100%
Total	100.0%	100.0%	100%
Energy			
Acceptable	100.0%	100.0%	100%
Total	100.0%	100.0%	100%
Rural residential real estate			
Acceptable	100.0%	100.0%	100.0%
Total	100.0%	100.0%	100.0%
All Loans			
Acceptable	96.6%	95.6%	94.1%
OAEM	2.0	2.9	3.8
Substandard	1.3	1.5	2.0
Doubtful	0.1	0.0	0.1
Total	100.0%	100.0%	100.0%

Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms. The following presents information relating to impaired loans including accrued interest, if any, as of December 31 (\$ thousands).

	2022	2021	2020
Nonaccrual loans:			
Current as to principal and interest	\$ 5,097	\$ 1,921	\$ 11,433
Past due	2,540	2,838	9,218
Total nonaccrual loans	7,637	4,759	20,651
Total impaired accrual loans	-	_	-
Total impaired loans	\$ 7,637	\$ 4,759	\$ 20,651

There were no material commitments to lend additional funds to debtors whose loans were classified as impaired at December 31, 2022.

High risk assets consist of impaired loans and other property owned. These nonperforming assets (including related accrued interest) are as follows as of December 31 (\$ thousands).

	2022	2021	2020
Nonaccrual loans:			
Real estate mortgage	\$ 1,325	\$ 1,993	\$ 8,730
Production & intermediate-term	4,608	1,062	9,435
Agribusiness	1,704	1,704	2,486
Total nonaccrual loans	7,637	4,759	20,651
Total impaired loans	7,637	4,759	20,651
Other property owned	-	-	-
Total high risk assets	\$ 7,637	\$ 4,759	\$ 20,651

55 Yosemite Farm Credit, ACA

### Additional impaired loan information is as follows (\$ thousands).

December 31, 2022	 corded estment	Pr	Inpaid incipal alance	elated owance	Im	verage paired Loans	Iı	nterest ncome cognized
Impaired loans with a related allowance for credit losses:								
Production & intermediate-term Agribusiness	\$ 2,950 1,703	\$	2,950 1,703	\$ 1,521 1,703	\$	1,761 2,000	\$	- -
Total	\$ 4,653	\$	4,653	\$ 3,224	\$	3,761	\$	-
Impaired loans with no related allowance for credit losses: Real estate mortgage Production & intermediate-term Agribusiness	\$ 1,325 1,659	\$	1,325 1,659	\$ 	\$	983 1,978 33	\$	29 132 2
Total	\$ 2,984	\$	2,984	\$ -	\$	2,994	\$	163
Total impaired loans: Real estate mortgage Production & intermediate-term Agribusiness	\$ 1,325 4,608 1,704	\$	1,325 4,608 1,704	\$ 1,521 1,703	\$	983 3,739 2,033	\$	29 132 2
Total	\$ 7,637	\$	7,637	\$ 3,224	\$	6,755	\$	163

December 31, 2021	corded estment	Pı	Jnpaid rincipal Salance	elated lowance	In	verage npaired Loans	In	terest come ognized
Impaired loans with a related allowance for credit losses:								
Agribusiness	\$ 1,704	\$	1,704	\$ 1,703	\$	2,141	\$	-
Total	\$ 1,704	\$	1,704	\$ 1,703	\$	2,141	\$	-
Impaired loans with no related allowance for credit losses:								
Real estate mortgage	\$ 1,993	\$	1,993	\$ -	\$	5,020	\$ 1	,042
Production & intermediate-term	1,062		1,062	-		4,521		962
Total	\$ 3,055	\$	3,055	\$ -	\$	9,541	\$ 2	2,004
Total impaired loans:								
Real estate mortgage	\$ 1,993	\$	1,993	\$ -	\$	5,020	\$ 1	,042
Production & intermediate-term	1,062		1,062	-		4,521		962
Agribusiness	1,704		1,704	1,703		2,141		-
Total	\$ 4,759	\$	4,759	\$ 1,703	\$	11,682	\$ 2	.,004

December 31, 2020	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related	mvestment	Datanec	Anowance	Loans	Recognized
allowance for credit losses:					
Production & intermediate-term	\$ -	\$ -	\$ -	\$ 104	\$
Agribusiness	2,486	2,486	2,485	2,879	-
_Total	\$ 2,486	\$ 2,486	\$ 2,485	\$ 2,983	\$ -
Impaired loans with no related allowance for credit losses:					
Real estate mortgage	\$ 8,730	\$ 8,730	\$ -	\$ 9,848	\$ 384
Production & intermediate-term	9,435	9,435	-	10,283	143
Total	\$ 18,165	\$ 18,165	\$ -	\$ 20,131	\$ 527
Total impaired loans:					
Real estate mortgage	\$ 8,730	\$ 8,730	\$ -	\$ 9,848	\$ 384
Production & intermediate-term	9,435	9,435	-	10,387	143
Agribusiness	2,486	2,486	2,485	2,879	
Total	\$ 20,651	\$ 20,651	\$ 2,485	\$ 23,114	\$ 527

Interest income is recognized and cash payments are applied on nonaccrual impaired loans as described in Note 2. The following table presents interest income recognized on impaired loans (\$ thousands).

	For the Year Ended December 31						
	2022	2021	2020				
Interest income recognized on:							
Nonaccrual loans	\$ 160	\$ 1,995	\$ 519				
Restructured accrual	_	-	-				
Accrual loans 90 days or more past due	3	9	8				
Interest income recognized on impaired loans	\$ 163	\$ 2,004	\$ 527				

Interest income on nonaccrual loans that would have been recognized under the original terms of the loans follows (\$ thousands).

	For the Year Ended December 31						
	2022	2021	2020				
Interest income which would have been recognized							
under the original loan terms	\$ 618	\$ 624	\$ 1,245				
Less: interest income recognized	160	1,995	519				
(Recognized) foregone interest income	\$ 458	\$(1,371)	\$ 726				

The following table provides an age analysis of loans, including accrued interest (\$ thousands).

				Not Past		Recorded
				Due or less	Recorded	Invest-
	30-89	90 Days		than 30	Investment	ment >90
	Days	or More	Total	Days Past	in Loans	Days and
<b>December 31, 2022</b>	Past Due	Past Due	Past Due	Due	Outstanding	Accruing
Real estate mortgage	\$ 1,816	\$ -	\$ 1,816	\$ 2,969,105	\$ 2,970,921	\$ -
Production &						
intermediate-term	7,770	837	8,607	718,352	726,959	-
Agribusiness	-	1,704	1,704	427,947	429,651	-
Communication	-	-	-	9,514	9,514	-
Energy	-	-	-	20,549	20,549	-
Rural residential real						
estate	-	-	-	1,601	1,601	-
Total	\$ 9,586	\$ 2,541	\$ 12,127	\$ 4,147,068	\$ 4,159,195	\$ -

	30-89 Davis	90 Days	Tatal	Not Past Due or less than 30	Recorded Investment	Recorded Invest- ment >90
December 31, 2021	Days Past Due	or More Past Due	Total Past Due	Days Past Due	in Loans Outstanding	Days and Accruing
Real estate mortgage	\$ 871	\$ 73	\$ 944	\$ 2,766,988	\$ 2,767,932	\$ -
Production & intermediate-term	6,382	242	6,624	633,131	639,755	-
Agribusiness	-	1,704	1,704	398,615	400,319	-
Communication	-	-	-	4,304	4,304	-
Energy	-	-	-	19,134	19,134	-
Rural residential real						
estate	-	-	-	1,671	1,671	-
Total	\$ 7,253	\$ 2,019	\$ 9,272	\$ 3,823,843	\$ 3,833,115	\$ -

				Not Past		Recorded
				Due or less	Recorded	Invest-
	30-89	90 Days		than 30	Investment	ment >90
	Days	or More	Total	Days Past	in Loans	Days and
December 31, 2020	Past Due	Past Due	Past Due	Due	Outstanding	Accruing
Real estate mortgage	\$ 8,405	\$ 272	\$ 8,677	\$ 2,525,847	\$ 2,534,524	\$ -
Production &						
intermediate-term	1,499	6,286	7,785	576,990	584,775	-
Agribusiness	-	2,486	2,486	322,049	324,535	-
Communications	-	-	-	2,488	2,488	-
Energy	-	-	-	4,551	4,551	-
Rural residential real						
estate	-	-	-	1,933	1,933	-
Total	\$ 9,904	\$ 9,044	\$ 18,948	\$ 3,433,858	\$ 3,452,806	\$ -

The recorded investment in the loans outstanding is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the loans outstanding.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. There were no restructurings of debt in any of the years presented. In accordance with the informational memorandum for reporting troubled debt restructurings (TDRs) issued by FCA on April 1, 2020, the Association granted COVID-19 relief payment deferral modifications to qualifying borrowers for loans with outstanding principal balances of \$402.5 million during the year ended December 31, 2020. There were no loans remaining in deferral status at December 31, 2022 or 2021. The volume of loans remaining in deferral status at December 31, 2020 was \$138.9 million.

The provision for loan losses and the reserve for unfunded commitments are included together as part of the provision for credit losses on the Consolidated Statements of Comprehensive Income. The allowance for loan losses is presented as an adjustment to the value of our loan portfolio for inherent credit losses related to portfolio risk. The reserve for unfunded commitments takes into consideration inherent losses related to unfunded commitments. These balances have been reclassified to a separate reserve for unfunded commitments, which is included in other liabilities on the Association's Consolidated Statements of Condition.

Yosemite Farm Credit, ACA

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows (\$ thousands).

	Balance at December 31, 2021	Char off		Recov	veries	Transfers from Rese for Unfun Commitme	erve ded	for C Los (Cr Lo	redit ses/ edit oss rsals)	Dec	ance at ember 2022
Real estate mortgage	\$ 4,597	\$	-	\$	-	\$	(3)	\$	265	\$	4,859
Production & intermediate-											
term	3,033		-		-		11		1,760		4,804
Agribusiness	2,775		-		-		39		(69)		2,745
Communication	13		-		-		<b>(7)</b>		13		19
Energy	45		-		-		<b>(7)</b>		5		43
Rural residential real estate	1		_		_				_		1
Total	\$ 10,464	\$	-	\$	-	\$	33	\$	1,974	\$ 1	12,471

	Balance at December 31, 2020	Charg offs	-	Recov	eries	Transfers from Reso for Unfur Commitm	erve ided	for C Los (Cr Lo	redit ses/edit oss	Balance at December 31, 2021
Real estate										
mortgage	\$ 3,706	\$	-	\$	-	\$	(16)	\$	907	\$ 4,597
Production & intermediate-										
term	2,552		-		-		(2)		483	3,033
Agribusiness	3,335		-		-		55		(615)	2,775
Communication	-						(1)		14	13
Energy	11		-		-		(7)		41	45
Rural residential									(4)	
real estate	2		-		-		-		(1)	1
Total	\$ 9,606	\$	-	\$	-	\$	29	\$	829	\$ 10,464

	Balance at December 31, 2019	Charş off:	_	Recov	reries	Transfers (to) from Reserve for Unfunded Commitments	Provision for Credit Losses/ (Credit Loss Reversals)	Balance at December 31, 2020
Real estate mortgage	\$ 4,081	\$	_	\$	_	\$ (37)	\$ (338)	\$ 3,706
Production & intermediate-	Ψ 1,001	Ψ		Ψ		Ψ (37)	Ψ (330)	Ψ 3,700
term	3,773		-		-	5	(1,226)	2,552
Agribusiness	2,101		-		-	102	1,132	3,335
Energy	-		-		-		11	11
Rural residential								
real estate	2		-		-		-	2
Total	\$ 9,957	\$	-	\$	-	\$ 70	\$ (421)	\$ 9,606

			Recorded Inv	vestments in		
	Allowance for	r Loan Losses	Loans Outstanding			
	Ending B	Balance at	Ending Balance at			
	December	r 31, 2022	December	31, 2022		
	Individually	Collectively	Individually	Collectively		
	evaluated for	evaluated for	evaluated for	evaluated for		
	impairment	impairment	impairment	impairment		
Real estate mortgage	\$ -	\$ 4,859	\$ 1,325	\$ 2,923,751		
Production &						
intermediate-term	1,521	3,283	4,609	715,357		
Agribusiness	1,703	1,043	1,703	424,479		
Communication	-	18	-	9,508		
Energy	-	43	-	20,462		
Rural residential real estate	-	1	-	1,594		
Total	\$ 3,224	\$ 9,247	\$ 7,637	\$ 4,095,151		

			Recorded Inv	estments in
	Allowance for Loan Losses		Loans Outstanding	
	Ending E	Balance at	Ending B	alance at
	December	r 31, 2021	December	31, 2021
	Individually	Collectively	Individually	Collectively
	evaluated for	evaluated for	evaluated for	evaluated for
	impairment	impairment	impairment	impairment
Real estate mortgage	\$ -	\$ 4,597	\$ 1,993	\$ 2,736,760
Production &				
intermediate-term	-	3,033	1,062	634,769
Agribusiness	1,703	1,072	1,704	397,019
Communication	-	13	-	4,276
Energy	-	45	-	19,088
Rural residential real estate	- 1		-	1,667
Total	\$ 1,703	\$ 8,761	\$ 4,759	\$ 3,793,579

			Recorded Investments in		
	Allowance for Loan Losses		Loans Outstanding		
	Ending B	Salance at	Ending B	alance at	
	December	r 31, 2020	December	31, 2020	
	Individually	Collectively	Individually	Collectively	
	evaluated for	evaluated for	evaluated for	evaluated for	
	impairment	impairment	impairment	impairment	
Real estate mortgage	\$ -	\$ 3,706	\$ 8,730	\$ 2,497,685	
Production &					
intermediate-term	-	2,552	9,435	571,006	
Agribusiness	2,485	850	2,486	320,464	
Communication	-	-	-	2,482	
Energy	-	11	-	4,543	
Rural residential real estate	-	2	-	1,928	
Total	\$ 2,485	\$ 7,121	\$ 20,651	\$ 3,398,108	

A summary of changes in the reserve for unfunded commitments is as follows (\$ thousands).

	Transfers from			
	Balance at	(to) Allowance	Balance at	
	December	for Loan	December 31,	
	31, 2021	Losses	2022	
Real estate mortgage	\$ 212	\$ 3	\$ 215	
Production &				
intermediate-term	813	(11)	802	
Agribusiness	433	(39)	394	
Communication	1	7	8	
Energy	7	7	14	
Total	\$ 1,466	\$ (33)	\$ 1,433	

	Transfers from			
	Balance at	(to) Allowance	Balance at	
	December	for Loan	December 31,	
	31, 2020 Losses		2021	
Real estate mortgage	\$ 196	\$ 16	\$ 212	
Production &				
intermediate-term	811	2	813	
Agribusiness	488	(55)	433	
Communication	-	1	1	
Energy	_	7	7	
Total	\$ 1,495	\$ (29)	\$ 1,466	

	Transfers from			
	Balance at	(to) Allowance	Balance at	
	December	for Loan	December 31,	
	31, 2019	Losses	2020	
Real estate mortgage	\$ 159	\$ 37	\$ 196	
Production &				
intermediate-term	816	(5)	811	
Agribusiness	590	(102)	488	
Total	\$ 1,565	\$ (70)	\$ 1,495	

### **NOTE 5 - INVESTMENT IN COBANK:**

At December 31, 2022, the Association's investment in CoBank is in the form of Class A stock with a par value of \$100 per share. The Association is required to own stock in CoBank to capitalize its direct loan balance and participation loans sold to CoBank. The current requirement for capitalizing its direct loan from CoBank is 3.00 percent of the Association's prior one-year average direct loan balance. The current requirement for capitalizing patronage-based participation loans sold to CoBank is 7.00 percent of the Association's prior ten-year average balance of such participations sold to CoBank. Under the current CoBank capital plan applicable to such participations sold, patronage from CoBank related to these participations sold is paid 75 percent cash and 25 percent Class A stock. The capital plan is evaluated annually by CoBank's board of directors and management and is subject to change.

CoBank may require the holders of its equities to subscribe for such additional capital as may be needed to meet its capital requirements for its joint and several liability under the Farm Credit Act and regulations. In making such a capital call, CoBank shall take into account the financial condition of each such holder and such other considerations, as it deems appropriate.

The Association owned approximately 2.66 percent of outstanding common stock of CoBank at December 31, 2022.

### **NOTE 6 - PREMISES AND EQUIPMENT:**

Premises and equipment consisted of the following as of December 31 (\$ thousands).

	2022	2021	2020
Land	\$ 2,784	\$ 2,784	\$ 2,784
Buildings and leasehold improvements	19,077	19,059	19,025
Furniture, equipment and automobiles	7,193	7,394	7,346
Construction in progress	386	195	154
Less: accumulated depreciation	(10,648)	(10,126)	(9,078)
Total	\$ 18,792	\$ 19,306	\$ 20,231

### **NOTE 7 – OTHER ASSETS AND OTHER LIABILITIES:**

A summary of other assets and other liabilities follows as of December 31 (\$ thousands).

Other Assets	2022	2021	2020
Accounts receivable	\$ 22,597	\$ 19,906	\$ 14,934
Prepaid expenses	531	386	528
Pension asset	5,061	4,018	3,014
Other	172	157	132
Total	\$ 28,361	\$ 24,467	\$ 18,608

Other Liabilities	2022	2021	2020
Accrued salaries and employee benefits	\$ 4,320	\$ 4,337	\$ 4,198
Accounts payable	6,991	5,167	3,504
Reserve for unfunded commitments	1,433	1,466	1,495
Other	272	395	382
Total	\$ 13,016	\$ 11,365	\$ 9,579

### NOTE 8 - NOTES PAYABLE TO COBANK:

The Association's indebtedness to CoBank represents borrowings by the Association to fund its loan portfolio. This indebtedness is collateralized by a pledge of substantially all of the Association's assets and is governed by a General Financing Agreement (GFA). The GFA and promissory note are subject to periodic renewals in the normal course of business. The GFA matures on December 31, 2023. Management expects renewal of the GFA at that time. The Association was in compliance with the terms and conditions of the GFA as of December 31, 2022. Substantially all borrower loans are match-funded with CoBank. Payments and disbursements are made on the note payable to CoBank on the same basis the Association collects payments from and disburses on borrower loans. The interest rate may periodically be adjusted by CoBank based on the terms and conditions of the borrowing. The weighted average interest rate was 1.96% for the year ended December 31, 2022, compared with 1.03% at December 31, 2021, and 1.07% at December 31, 2020.

Under the Farm Credit Act, the Association is obligated to borrow only from CoBank, unless CoBank gives approval to borrow elsewhere. CoBank, consistent with FCA regulations, has established limitations on the Association's ability to borrow funds based on specified factors or formulas relating primarily to credit quality and financial condition. At December 31, 2022, the Association's notes payable was within the specified limitations.

### **NOTE 9 – SHAREHOLDERS' EQUITY:**

A description of the Association's capitalization, protection mechanisms, regulatory capitalization requirements and restrictions, and equities are provided below.

**A.** Capital Stock and Participation Certificates: In accordance with the Farm Credit Act, and association bylaws, each borrower is required to invest in the Association as a condition of borrowing. Currently the Association has a stock requirement of \$1,000 per customer.

The borrower normally acquires ownership of the stock at the time the loan is made, but usually does not make a cash investment. Generally, the aggregate par value of the stock is added to the principal amount of the related loan obligation. The Association has a first lien on the stock owned by its borrowers. At the discretion of the Board of Directors, retirement of such equities will generally be at the lower of par or book value, and repayment of a loan does not automatically result in retirement of the corresponding stock certificate.

**B.** Regulatory Capitalization Requirements and Restrictions: The Farm Credit Administration sets minimum regulatory capital requirements for Banks and Associations. Effective January 1, 2017, regulatory capital requirements for Banks and Associations were adopted. These requirements replaced the core surplus and total surplus requirements with Common Equity Tier 1, Tier 1 Capital and Total Capital risk-based capital ratio requirements. The requirements also

65 Yosemite Farm Credit, ACA

replaced the existing net collateral ratio for System Banks with a Tier 1 Leverage ratio and an Unallocated Retained Earnings (URE) and URE Equivalents Leverage ratio that are applicable to both the Banks and Associations. The Permanent Capital Ratio continues to remain in effect; however, the risk-adjusted assets are calculated differently than in the past.

The following sets forth the regulatory capital ratio requirements and ratios at December 31:

Ratio Common Equity Tier 1 (CET1) Capital	Primary Components of Numerator Unallocated retained earnings (URE), and common cooperative equities (qualifying capital stock and allocated equity) <sup>1</sup>	Denominator Risk- weighted assets	December	Ratios as of December 31, 2021 13.51%	Ratios as of December 31, 2020 13.70%	Minimum with <u>Buffer</u> 7.0%	Minimum Requirement 4.5%
Tier 1 Capital	CET1 Capital	Risk- weighted assets	13.66%	13.51%	13.70%	8.5%	6.0%
Total Capital	Tier 1 Capital and allowance for loan losses <sup>2</sup>	Risk- weighted assets	13.97%	13.81%	14.01%	10.5%	8.0%
Tier 1 Leverage	Tier 1 Capital (at least 1.5% must be URE and URE equivalents)	Total assets	14.23%	14.05%	14.30%	5.0%	4.0%
Unallocated Retained Earnings and URE Equivalents (UREE) Leverage	URE and URE Equivalents	Total assets	14.18%	14.00%	14.25%	1.5%	1.5%
Permanent Capital	Retained earnings and common stock subject to certain limits	Risk- weighted assets	13.70%	13.55%	13.74%	7.0%	7.0%

Equities subject to a minimum redemption or revolvement period of 7 or more years

<sup>&</sup>lt;sup>2</sup> Capped at 1.25% of risk-weighted assets and inclusive of the reserve for unfunded commitments

If the capital ratios fall below the total requirements, including the buffer amounts, capital distributions (equity redemptions, dividends and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

An FCA regulation empowers it to direct a transfer of funds or equities by one or more System institutions to another System institution under specified circumstances. This regulation has not been utilized to date. The Association has not been called upon to initiate any transfers and is not aware of any proposed action under this regulation.

C. **Description of Equities:** Each share of class C capital stock is entitled to a single vote by their designated voting stockholder. Other classes of borrower equities do not provide voting rights to their owners. Voting stock may not be transferred to another person unless such person is eligible to hold voting stock.

At December 31, 2022, the Association had 388,663 shares of class C common stock certificates outstanding, all at a par value of \$5.00 per share/unit.

The Association has the authority to issue other classes of stock, no shares of which are outstanding. The voting rights, duties and liabilities of such classes of stock are similar to those discussed above.

Losses that result in impairment of capital stock and participation certificates will be allocated to the classes of equity described above on a pro-rata basis. Upon liquidation of the Association, any assets remaining after the settlement of all liabilities will be distributed first to redeem the par value of equities. After these retirements, remaining assets will be distributed to holders of allocated surplus, on an equitable basis as determined by the Board. Any remaining assets after such distribution will be distributed to current and former members and other patrons in proportion to the volume or value of patronage business done with or for each such party.

- **D.** Patronage: At each year end, the Board of Directors evaluates whether to retain the Association's net income to strengthen its capital position or to distribute a portion of the net income to customers by declaring a qualified/cash patronage refund. For 2022, the Association allocated 38% of its patronage-sourced net income to its patrons. The portion of patronage-sourced net income not distributed in cash is also allocated to patrons. In accordance with Internal Revenue Service requirements, each customer is sent a nonqualified written notice of allocation. Allocated, but not distributed patronage refunds, are included in the unallocated retained earnings account. The Board of Directors considers these unallocated retained earnings to be permanently invested in the Association. As such, there is no current plan to revolve or redeem these amounts. No express or implied right to have such capital retired or revolved at any time is granted.
- E. Accumulated Other Comprehensive Income/(Loss): The Association reports accumulated other comprehensive income/(loss) in its Consolidated Statements of Comprehensive Income, and its Consolidated Statements of Changes in Shareholders' Equity. As more fully described in Note 2, other comprehensive income/(loss) results from the recognition of the Pension Restoration Plan's net unamortized gains and losses and prior service costs or credits. The Association has accumulated other comprehensive losses of \$2 thousand in 2022, \$1 thousand in 2021 and \$5 thousand in 2020. There were no other items affecting comprehensive income or loss.

### NOTE 10 – PATRONAGE DISTRIBUTION FROM FARM CREDIT INSTITUTIONS:

Patronage income recognized from Farm Credit Institutions to the Association follows (\$ thousands).

	2022	2021	2020
CoBank			
Direct note	\$ 18,297	\$ 15,795	\$ 11,780
Participations	3,648	3,159	2,297
Other	1,147	843	623
Total	\$ 23,092	\$ 19,797	\$ 14,700

Patronage distributed from CoBank was in cash and stock. The amount earned in 2022 was accrued and will be paid by CoBank in March 2023. The amount earned and accrued in 2021 was paid by CoBank in March 2021. During the year ended December 31, 2022, CoBank declared a special one-time all-cash patronage distribution to share the benefits of the exceptional business and financial results in 2022 with their member-borrowers. The Association's portion of the distribution was \$3.6 million, which will be paid in March 2023. During the year ended December 31, 2021, CoBank declared a special one-time all-cash patronage distribution to share the benefits of the exceptional business and financial results in 2021 with their member-borrowers. The Association's portion of the distribution was \$2.8 million, which was paid in March 2022. During the year ended December 31, 2020, CoBank declared a special one-time all-cash patronage distribution to support their member-borrowers during the uniquely challenging period of the COVID-19 pandemic. The Association's portion of the distribution was \$2.4 million, which was paid by CoBank in March 2021.

### **NOTE 11 – INCOME TAXES:**

The provision for income taxes follows (\$ thousands).

For	tha	Voor	End	VI D	ecember	21
ror	une	rear	ranae	a D	ecember.	ЭI

	2022	2021	2020
Current:			
Federal	\$ -	\$ -	\$ -
State	2	2	2
Deferred:			
Federal	-	-	-
State	-	-	-
Provision for income taxes	\$ 2	\$ 2	\$ 2

The provision for income tax differs from the amount of income tax determined by applying the applicable U.S. statutory federal income tax rate to pretax income as follows (\$ thousands).

For the Year Ended December 31

	2022	2021	2020
Federal tax at statutory rate	\$ 18,460	\$ 15,319	\$ 12,446
State Tax, net	2	2	2
Tax exempt income	(16,912)	(13,666)	(11,305)
Adjustments to deferred tax asset valuation allowance	174	(190)	7
Patronage distributions	(1,722)	(1,463)	(1,148)
Provision for income taxes	\$ 2	\$ 2	\$ 2

Deferred tax assets and liabilities are comprised of the following as of December 31 (\$ thousands).

	2022	2021	2020
Gross deferred tax assets:			
Allowance for credit losses	\$ 1,587	\$ 1,273	\$ 1,296
Loss carry-forwards	398	398	398
Gross deferred tax assets	1,985	1,671	1,694
Less: valuation allowance	961	787	976
Gross deferred tax assets, net of valuation allowance	1,024	884	718
Gross deferred tax liabilities:			
Patronage distributions from CoBank	(789)	(649)	(483)
Patronage refunds from CoBank	(235)	(235)	(235)
Gross deferred tax liabilities	(1,024)	(884)	(718)
Net deferred tax asset/(liability)	\$ -	\$ -	\$ -

The calculation of deferred tax assets and liabilities involves various management estimates and assumptions as to future taxable earnings including the amount of non-patronage income and patronage income retained. The expected future tax rates are based upon enacted tax laws.

The Association has a valuation allowance of \$960.7 thousand in 2022, \$786.7 thousand in 2021 and \$976.4 thousand in 2020. The Association will continue to evaluate the realizability of the deferred tax assets and adjust the valuation allowance accordingly. At December 31, 2022, the Association had federal and state net operating loss carry forwards that expire from 2026 to 2031.

The Association accounts for income taxes in accordance with ASC 740, which provides guidance for how uncertain tax positions should be recognized, measured, presented and disclosed in the financial statements. ASC 740 requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Association's tax returns to determine whether the tax positions are more-likely-than-not of being sustained upon examination by the applicable tax authority, based on the technical merits of the tax position, and then measuring the tax benefit that is more-likely-than-not to be realized. Tax positions not deemed to meet the more-likely-than-not threshold would be recorded as a tax expense in the current reporting period. The Association did not have any positions for which it is reasonably possible that the total amounts of unrecognized tax positions will significantly increase or decrease within the next 12 months. The Association recognizes interest and penalties related to unrecognized tax positions as an adjustment to income tax expense. The Association has no uncertain tax positions to be recognized as of December 2022, 2021 or 2020. The tax years that remain open for federal and major state income tax jurisdictions are 2019 and forward.

## **NOTE 12 - EMPLOYEE BENEFIT PLANS:**

Certain employees participate in the Eleventh District Retirement Plan, a multi-employer defined benefit retirement plan. The Department of Labor has determined the plan to be a governmental plan; therefore, the plan is not subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended (ERISA). As the plan is not subject to ERISA, the plan's benefits are not insured by the Pension Benefit Guaranty Corporation. Accordingly, the amount of accumulated benefits that participants would receive in the event of the plan's termination is contingent on the sufficiency of the plan's net assets to provide benefits at that time. This Plan is noncontributory and covers eligible employees. The assets, liabilities, and costs of the plan are not segregated by participating entities. As such, plan assets are available for any of the participating employers' retirees at any point in time. Additionally, if a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers. Further, if the Association chooses to stop participating in the plan, it may be required to pay an amount based on the underfunded status of the plan, referred to as a withdrawal liability. Because of the multi-employer nature of the plan, any individual employer is not able to unilaterally change the provisions of the plan. If an employee moves to another employer within the same plan, the employee benefits under the plan transfer. Benefits are based on salary and years of service. There is no collective bargaining agreement in place as part of this plan.

The defined benefit pension plan reflects a total unfunded liability of \$1.8 million at December 31, 2022. The pension benefits funding status reflects the net of the fair value of the plan assets and the projected benefit obligation at the date of these consolidated financial statements. The projected benefit obligation is the actuarial present value of all benefits attributed by the pension benefit formula to employee service rendered prior to the measurement date based on assumed future compensation levels. The projected benefit obligation of the plan was \$238.6 million at December 31, 2022, \$298.8 million at December 31, 2021 and \$318.4 million at December 31, 2020. The fair value of the plan assets was \$236.8 million at December 31, 2022, \$291.1 million at December 31, 2021 and \$271.7 million at December 31, 2020. The amount of the pension benefits funding status is subject to many variables including performance of plan assets and interest rate levels. Therefore, changes in assumptions could significantly affect these estimates.

Costs are determined for each individual employer based on costs directly related to its current employees as well as an allocation of the remaining costs based proportionately on the estimated projected liability of the employer under this plan. The Association recognizes its proportional share of expense and contributes a proportional share of funding. Total plan (income)/expense for participating employers was (\$1.5) million in 2022, (\$1.3) million in 2021, and \$1.3 million in 2020. The Association's allocated share of plan (income)/expenses included in salaries and employee benefits was (\$97.0) thousand in 2022, (\$37.0) thousand in 2021, and \$66.5 thousand in 2020. Participating employers contributed \$23.0 million in 2022, \$23.0 million in 2021, and \$23.0 million in 2020 to the plan. The Association's allocated share of these pension contributions was \$0.9 million in 2022, \$1.0 million in 2021, and \$1.0 million in 2020. While the plan is a governmental plan and is not subject to minimum funding requirements, the employers contribute amounts necessary on an actuarial basis to provide the plan with sufficient assets to meet the benefits to be paid to participants. The amount of the total employer contributions expected to be paid into the pension plans during 2023 is \$1.5 million. The Association's allocated share of these pension contributions is expected to be \$46 thousand. The amount ultimately to be contributed and the amount ultimately recognized as expense as well as the timing of those contributions and expenses, are subject to many variables including performance of plan assets and interest rate levels. These variables could result in actual contributions and expenses being greater than or less than anticipated.

Postretirement benefits other than pensions are also provided through the Farm Credit Foundations Retiree Medical and Retiree Life Plans to eligible current and retired employees of the Association. Benefits provided are determined on a graduated scale, based on years of service. The anticipated costs of these

benefits are accrued during the period of the employee's active service. Postretirement benefits expense (primarily health care benefits and life insurance) included in salaries and employee benefits were \$20 thousand in 2022, \$19 thousand in 2021, and \$13 thousand in 2020. These expenses are equal to the Association's cash contributions for each year.

The Association participates in a non-qualified defined benefit Pension Restoration Plan that is unfunded. The plan provides retirement benefits above the Internal Revenue Code compensation limit to certain highly compensated eligible employees. Benefits payable under the Pension Restoration Plan are offset by the benefits payable from the Pension Plan. Pension Restoration Plan expenses included in salaries and employee benefits were \$0.3 thousand in 2022, \$1 thousand in 2021, and \$2 thousand in 2020.

The funding status and the amounts recognized in the Consolidated Statements of Condition for the Association's Pension Restoration Plan follows (\$ thousands).

	202	22	2	021		2020
Change in benefit obligation Benefit obligation at the beginning of year	s	4	s	7	\$	6
Interest cost		-	Ψ	-	Ψ	-
Actuarial (gain)/loss		1		(2)		1
Benefits paid		-		(1)		-
Benefit obligation at the end of the period	\$	5	\$	4	\$	7
Funded status	\$	(5)	\$	(4)	\$	(7)
Net amount recognized – December 31	\$	(5)	\$	(4)	\$	(7)

Amounts recognized in the Consolidated Statements of Condition follows (\$ thousands).

	20	22	20.	21	,	2020
Accrued benefit liability	\$	<b>(5)</b>	\$	(4)	\$	(7)
Net amount recognized	\$	(5)	\$	(4)	\$	(7)

The following table represents the amounts included in accumulated other comprehensive income/(loss) for the Pension Restoration Plan at December 31 (\$ thousands).

	2022	2021	2020
Unrecognized net actuarial loss	\$ 2	\$ 1	\$ 5
Total amount recognized in AOCI/loss	\$ 2	\$ 1	\$ 5

An estimated net actuarial loss of \$0.8 thousand for the Pension Restoration Plan will be amortized into income over the next year.

Information for pension plans with an accumulated benefit obligation in excess of plan assets at December 31 was as follows (\$ thousands):

	2	022	2	021	2	020
Accumulated benefit obligation	\$	5	\$	4	\$	7
Fair value of plan assets		N/A		N/A		N/A

Information for pension plans with a projected benefit obligation in excess of plan assets at December 31 was as follows (\$ thousands):

	2022	2021	2020
Projected benefit obligation	\$ 5	\$ 4	\$ 7
Fair value of plan assets	N/A	N/A	N/A

The net periodic pension expense for the Pension Restoration Plan included in the Consolidated Statements of Comprehensive Income is comprised of the following at December 31 (\$ thousands).

	20	)22	20	021	20	020
Components of net periodic benefit cost:						
Interest cost	\$	-	\$	-	\$	-
Amortized unrecognized net actuarial loss		1		1		2
Net periodic cost	\$	1	\$	1	\$	2

Changes in benefit obligation recognized in accumulated other comprehensive income are included in the following table (\$ thousands).

	2022	2021	2020
Current year actuarial loss/(gain)	\$ 1	<b>\$</b> (2)	\$ 1
Amortization of net actuarial gain	0	(2)	(1)
Total recognized in other comprehensive			
income	\$ (1)	\$ 4	\$ -

Weighted average assumptions used to determine benefit obligation at December 31:

	2022	2021	2020
Discount rate	4.66%	1.54%	1.03%
Rate of compensation increase	6.70%	4.60%	4.60%
Interest crediting rate	N/A	N/A	N/A

Weighted average assumptions used to determine net periodic benefit cost for years ended December 31:

	2022	2021	2020
Discount rate	1.54%	1.03%	2.35%
Rate of compensation increase	4.60%	4.60%	4.60%
Interest crediting rate	N/A	N/A	N/A

The Association does not expect to contribute to the pension restoration plan in 2022.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid (\$ thousands).

Year	Pension Restoration Benefits
2023	\$ -
2024	\$ -
2025	\$ -
2026	\$ -
2027	\$ -
2028 - 2032	\$ 2

The Association also participates in the Farm Credit Foundations Defined Contribution/401(k) Plan (Contribution Plan). The Contribution Plan has two components. Employees who do not participate in the Pension Plan may receive benefits through the Employer Contribution portion of the Contribution Plan. In this plan, the Association provides a monthly contribution based on a defined percentage of the employee's salary. Employees may also participate in a Salary Deferral Plan governed by Section 401(k) of the Internal Revenue Code. The Association matches a certain percentage of employee contributions. Employer contributions to the Contribution Plans were \$2.0 million, \$1.9 million and \$1.8 million for the years ended December 31, 2022, 2021, and 2020.

## **NOTE 13 - RELATED PARTY TRANSACTIONS:**

In the ordinary course of business, the Association enters into loan transactions with officers and directors of the Association, their immediate families and other organizations with which such persons may be associated. Such loans are subject to special approval requirements contained in the FCA regulations and are made on the same terms, including interest rates, amortization schedules and collateral, as those prevailing at the time for comparable transactions with unrelated borrowers.

The Association has a policy that loans to directors and senior officers must be maintained at an Acceptable or Other Assets Especially Mentioned (OAEM) credit classification. If the loan falls below the OAEM credit classification, corrective action must be taken and the loan brought back to either Acceptable or OAEM within eighteen months. If not, the director or senior officer must resign from the Board or employment.

Loan information to related parties for the years ended December 31 is shown below (\$ millions).

	2022	2021	2020
New loans/advances	\$ 48.7	\$ 64.8	\$ 60.1
Repayments	\$ (46.1)	\$ (45.7)	\$ (48.4)
Other	\$ (0.0)	\$ (0.1)	\$ 5.6
Ending balance	\$ 100.6	\$ 98.0	\$ 79.0

In the opinion of management, none of the loans outstanding to officers and directors at December 31, 2022 involved more than a normal risk of collectability.

The Association also has business relationships with certain other System entities. The Association paid \$21.5 thousand in 2022, \$21.2 thousand in 2021 and \$20.7 thousand in 2020 to the Bank for operational services. The Association paid \$244.5 thousand in 2022, \$218.3 thousand in 2021 and \$201.0 thousand in 2020 to Farm Credit Foundations for human resource services. The Association paid \$76.2 thousand in 2022, \$78.7 thousand in 2021 and \$66.2 thousand in 2020 to AgVantis for technology services.

## **NOTE 14 – REGULATORY ENFORCEMENT MATTERS:**

There are no regulatory enforcement actions in effect for the Association.

## **NOTE 15 - COMMITMENTS AND CONTINGENCIES:**

The Association has various commitments outstanding and contingent liabilities. With regard to contingent liabilities, there are no actions pending against the Association in which claims for monetary damages are asserted.

The Association has entered into Lease Partner Interim Funding Agreements (IFA) with Farm Credit Leasing Services Corporation (FCL). These interim funded transactions are those in which the related leased equipment must be built or constructed over a period of time and in which invoices are paid by FCL in advance of lease commencement. Under the IFA, the Association has agreed to participate in the related lease once it commences, resulting in off-balance-sheet risk. At December 31, 2022, \$6.5 million of commitments under IFA's were outstanding.

The Association may participate in financial instruments with off-balance-sheet risk to satisfy the financing needs of its borrowers and to manage their exposure to interest rate risk. These financial instruments include commitments to extend credit. The instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated financial statements. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee by the borrower. At December 31, 2022, \$1,154.2 million of commitments to extend credit were outstanding. At December 31, 2022, there was one letter of credit outstanding.

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. However, these credit-related financial instruments have off-balance-sheet credit risk because their amounts are not reflected on the Consolidated Statements of Condition until funded or drawn upon. The credit risk associated with issuing commitments is substantially the same as that involved in extending loans to borrowers and management applies the same credit policies to these commitments. Upon fully funding a commitment, the credit risk amounts are equal to the contract amounts, assuming that borrowers fail completely to meet their obligations and the collateral or other security is of no value. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower.

## **NOTE 16 – FAIR VALUE MEASUREMENTS:**

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. The fair value measurement is not an indication of liquidity. See Note 2 for additional information.

The Association has no assets or liabilities measured at fair value on a recurring basis for the periods presented. During the three years presented, the Association recorded no transfers in or out of Levels 1, 2, or 3.

Assets measured at fair value on a non-recurring basis at December 31 for the fair value hierarchy Level 3 values are summarized below (\$ thousands).

	Total Fair Value	Total
	Level 3	(Losses)/Gains
Assets:		
2022		
Impaired loans	\$ 1,429.9	\$ (3,224)
2021		
Impaired loans	\$ 1.0	\$ (1,704)
2020		
Impaired loans	\$ 1.0	\$ (2,485)

# **Valuation Techniques**

As more fully discussed in Note 2, accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following presents a brief summary of the valuation techniques used by the Association for assets and liabilities subject to fair value measurement:

**Impaired Loans:** Fair value is estimated by discounting the expected future cash flows using the Association's current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the District's current loan origination rates as well as management estimates of credit risk. Management has no basis to determine whether the estimated fair values presented would be indicative of the assumptions and adjustments that a purchaser of the Association's loans would seek in an actual sale.

Fair value of loans in a nonaccrual status is estimated as described above, with appropriately higher interest rates, which reflect the uncertainty of continued cash flows. For noncurrent nonaccrual loans, it is assumed that collection will result only from the disposition of the underlying collateral. Fair value of these loans is estimated to equal the aggregate net realizable value of the underlying collateral, discounted at an interest rate, which appropriately reflects the uncertainty of the expected future cash flows over the average disposal period. Where the net realizable value of the collateral exceeds the legal obligation for a particular loan, the legal obligation is generally used in place of the net realizable value.

With regards to impaired loans, it is not practicable to provide specific information on inputs as each collateral property is unique. For certain loans evaluated for impairment under accounting impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, market conditions, specific issues relating to the collateral and other matters. As a result, these fair value measurements fall within Level 3 of the hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established.

## NOTE 17 – QUARTERLY FINANCIAL INFORMATION (UNAUDITED):

Quarterly results of operations for the years ended December 31, 2022, 2021, and 2020, follow (\$ millions).

	2022				
	First	Second	Third	Fourth	Total
Net interest income	\$ 24.9	\$ 26.0	\$ 28.2	\$ 29.0	\$ 108.1
Provision for credit losses/ (credit loss reversals)	\$ 0.0	\$ 1.3	\$ 0.1	\$ 0.6	\$ 2.0
Non-interest expense, net	\$ 4.5	\$ 5.9	\$ 5.9	\$ 1.9	\$ 18.2
Net income	\$ 20.4	\$ 18.8	\$ 22.2	\$ 26.5	\$ 87.9

	2021					
	First	Second	Third	Fourth	Total	
Net interest income	\$ 22.9	\$ 24.2	\$ 23.9	\$ 24.7	\$ 95.7	
Provision for credit losses/(credit loss reversals)	\$ 0.5	\$ 0.5	\$ 0.1	\$ (0.3)	\$ 0.8	
Non-interest expense, net	\$ 11.0	\$ 4.1	\$ 5.1	\$ 1.8	\$ 22.0	
Net income	\$ 11.4	\$ 19.6	\$ 18.7	\$ 23.2	\$ 72.9	

	2020									
	First		S	Second	Third		Fourth		Total	
Net interest income	\$	22.8	\$	21.6	\$	21.1	\$	22.0	\$	87.5
Provision for credit losses/(credit loss reversals)	\$	(0.7)	\$	_	\$	0.4	\$	(0.1)	\$	(0.4)
Non-interest expense, net	\$	6.9	\$	12.9	\$	6.9	\$	1.9	\$	28.6
Net income	\$	16.6	\$	8.7	\$	13.8	\$	20.2	\$	59.3

# **NOTE 18 – SUBSEQUENT EVENTS:**

The Association has evaluated subsequent events through March 2, 2023 which is the date the financial statements were issued.



## **DESCRIPTION OF BUSINESS**

The description of the territory served, persons eligible to borrow, types of lending activities engaged in, financial services offered, and related Farm Credit organizations required to be disclosed in this section is incorporated herein by reference to Note 1 of the consolidated financial statements, "Organization and Operations," included in this Annual Report to Shareholders.

The description of significant developments that had or could have a material impact on earnings or interest rates to borrowers, acquisitions or dispositions of material assets, material changes in the manner of conduct of the business, seasonal characteristics, and concentrations of assets, if any, required to be disclosed in this section, is incorporated herein by reference to, "Management's Discussion and Analysis," included in this Annual Report to Shareholders.

# **SELECTED FINANCIAL DATA**

The selected financial data for the five years ended December 31, 2022, required to be disclosed in this section is incorporated herein by reference to the, "Five-Year Summary of Selected Consolidated Financial Data," included in this Annual Report to Shareholders.

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

"Management's Discussion and Analysis," which appears on pages twelve through thirty-five of this Annual Report to Shareholders, and is required to be disclosed in this section, is incorporated herein by reference.

## **FINANCIAL STATEMENTS**

The financial statements, together with the report thereon of PricewaterhouseCoopers LLP dated March 3, 2023, appearing on page thirty-six, and the Report of Management appearing on page nine of this Annual Report to Shareholders, are incorporated herein by reference. The Board has been active in meeting its responsibility for the success of the Association. In meeting its responsibility for reliable financial information, the Board depends upon the representation of management, CoBank, ACB (the Bank) and the Association's system of internal audits and controls, as well as the results of independent audits. In 2022, the Association's financial statements were audited by PricewaterhouseCoopers LLP and the Association's operations and credit functions were reviewed by its own internal auditors and CoBank. The results of these audits were presented to the Audit Committee. In the opinion of management, the financial statements contained in this report fairly present the Association's year-end financial position, results of operations, and cash flows.

## **RELATIONSHIP WITH THE BANK**

- The Association's statutory obligation to borrow from the Bank is discussed in Note 8 to the consolidated financial statements, "Notes Payable to CoBank," included in this Annual Report to Shareholders.
- The Bank's ability to access capital of the Association is discussed in Note 5 to the consolidated financial statements, "Investment in CoBank," included in this Annual Report to Shareholders.
- The Bank's role in mitigating the Association's exposure to interest rate risk is described in the Liquidity section of the Management's Discussion and Analysis on pages twenty-eight through thirty.

# **DESCRIPTION OF PROPERTY**

The following table sets forth certain information regarding properties of the Association.

Location:	Description:
800 W. Monte Vista Avenue	Administrative Branch
Turlock, California	Office Building and Land
	Ownership: 100% FLCA
006747.14	Address of Doctor
806 W. Monte Vista Avenue	Administrative Branch
Turlock, California	Office Building and Land
	Ownership: 100% FLCA
810 W. Monte Vista Avenue	Turlock Branch
Turlock, California	Office Building and Land
Turiock, Camornia	
	Ownership: 100% FLCA
345 W. Las Palmas	Patterson Branch
Patterson, California	Office Building and Land
r awersen, Camerina	Ownership: 100% FLCA
	ownersmp. 100701 Berr
1213 13 <sup>th</sup> Street	Modesto Branch
Modesto, California	Office Building and Land
,	Ownership: 100% FLCA
	1
1415 East G Street	Oakdale Branch
Oakdale, California	Office Building and Land
	Ownership: 100% FLCA
	•
530 Washington	Los Banos Branch
Los Banos, California	Office Building and Land
	Ownership: 100% FLCA
TCO XX 10th C	
760 W. 18 <sup>th</sup> Street	Merced Branch
Merced, California	Office Building and Land
	Ownership: 100% FLCA

 ${\sf Unaudited}$ 

## **DESCRIPTION OF LIABILITIES**

The description of rights and obligations, and contingent liabilities required to be disclosed in this section is incorporated herein by reference to Notes 7, 8 and 15 to the consolidated financial statements, "Other Assets and Other Liabilities," "Notes Payable to CoBank," and "Commitments and Contingencies," included in this Annual Report to Shareholders.

# **DESCRIPTION OF CAPITAL STRUCTURE**

Information required in this section is incorporated herein by reference to Note 9 to the consolidated financial statements, "Shareholders' Equity," included in this Annual Report to Shareholders.

## LEGAL PROCEEDINGS AND ENFORCEMENT ACTIONS

Information required in this section is incorporated herein by reference to Note 15 to the consolidated financial statements, "Commitments and Contingencies," included in the Annual Report to Shareholders.

# **DIRECTORS**

Farm Credit Administration (FCA) regulations require the disclosure of Directors' business experience for the last five years, other business interests on whose board the Director serves or where the Director serves as a senior officer, the name of the position held and the principal business in which the business is engaged, compensation and reimbursement received as an Association Director and certain other information. The following represents these disclosures for the Directors of Yosemite Farm Credit, ACA.

# Nancy Sill, Appointed Director / Audit Committee Vice-Chair / Board Chair

Term of Office: 2022-2025

Nancy, an outside director, was first appointed to the Board in 2007. Nancy was the Instructional Dean of Business, Behavioral and Social Sciences at Modesto Junior College (2017 to July 2022. August 2022, Nancy is an instructor at Yosemite Community College District (MJC), a Certified Public Accountant and a member of the Resource and Facilities Council at Modesto Junior College. Nancy and her husband own/operate Westside Machine and Welding a California S Corporation in Patterson. Nancy also owns and manages a walnut orchard in the Patterson area. Nancy is a member of the Finance Council for Sacred Heart Catholic Church in Patterson, the Patterson High School Ag Advisory Committee and the Sacred Heart Church J. Lopes Endowment Committee

## Thomas Maring, Director and Board Vice-Chair

Term of Office: 2022-2025

For the past five years Tom has been a self-employed farmer in the Westley area. Tom is also a partner in T&M Farms and Maring Partner, the treasurer of Patterson Tire Company, the Vice President of Palm Tree Packing, partner in Rancho San Antonio Valley, LLC, and Cottonwood Partners. Tom also serves on the Board for West Stanislaus Growers Association. The businesses are principally involved in Grapes, Almonds, Cherries, and diversified field and row crop farming. Tom is also a firefighter for the Westley-El Solyo Fire Department, a director of the West Stanislaus Resource Conservation District and a Commissioner of the Stanislaus County Planning Commission.

# Bruce Burroughs, Director

Term of Office: 2020-2023

For the past five years Bruce has been a dairyman and almond grower in the Denair area. Bruce is a director and holds an officer position for the California Livestock Producers (Self-Insured Group) and Burroughs Management Inc. Bruce is also a general partner/voting member with Sierra Vista Dairy, LP, B&B Burroughs Ranches, LP, and BruBar Properties, LLC. The businesses are principally involved in milk production, tree nuts and commercial property ownership.

## Mark Jensen, Director

Term of Office: 2020-2023

For the past five years Mark's principal occupation has been a practicing attorney with Jensen & Jensen Attorneys in Modesto. His principal occupation also includes involvement with several farming entities. Mark is a director and holds an officer position in Patterson Nut Co., Inc., Patterson Nut Marketing Co., Inc., and J. Wilmar Jensen, Inc. Mark is a general partner in Jensen & Jensen Attorneys, Jensen Brothers, Co., Draper Road Ranch, Jensen Family Fund, Hoyer Road Ranch, and Jensen & Jensen Investments. Mark is also a managing member of the Jensen Ranch Trucking, LLC, CJ Farming Co, LLC and DTOM, LLC. These businesses are principally involved in farming. Mark is a limited partner in the J. Wilmar & Judith A. Jensen Family Partnerships, LP. Mark is also a member of the Newman Rotary Club, the Stanislaus County Estate Planning Council, the McHenry Mansion Foundation, and a director/CFO for Ride for Mom, Inc.

## Alicia Madsen, Appointed Director and Audit Committee Chair

Term of Office: 2020-2023

Alicia, an outside director, was first appointed to the Board in November 2015. From 2002 to 2013 she was in the commercial banking industry. Alicia now works for Madsen Construction and Design Inc.

#### Brian Genzoli, Director

Term of Office: 2021-2024

For the past five years Brian has been a self-employed farmer in the Turlock area, and his business is principally involved in the farming of almonds. Brian is a partner with Genzoli Family Farm, LLC, a board member of the Turlock Rural Fire District, and a member of the Blue Diamond Growers, the Stanislaus Farm Bureau, and the Kiwanis of Greater Turlock.

## Dino Migliazzo, Director

Term of Office: 2021-2024

For the past five years Dino has been an owner/operator for Migliazzo & Sons Dairy, GP in the Atwater area. The business is principally involved in milk production. Dino also serves as a member of the Merced College Ag-Advisory Committee.

### Rick Scheuber, Director

Term of Office: 2021-2024

For the past five years Rick has been a self-employed farmer in the Patterson area. Rick is also a managing member of Scheuber Farms, LLC. The business is principally involved in almonds, and diversified field and row crop farming. Rick also serves on the District Farm Credit Council Board.

 ${\sf Unaudited}$ 

# Andrew Bloom, Director

Term of Office: 2022-2025

For the past five years Andrew has been a self-employed farmer and Pest Control Advisor in the Gustine area. Andrew is also involved in Chemical Sales and Custom Farming and Spraying. The businesses are principally involved in tree nuts, custom farming and harvesting, and diversified field and row crop farming. Andrew is a director of the Central California Irrigation District, a member of the California Walnut Commission, owner/operator of Bloom Farms, and the Manager of Bloom Chemical Company, LLC. Andrew also served as the chairman for the Gustine Unified Bond Oversight Committee.

## David (Dave) Brown, Director

Term of Office: 2022-2025

For the past five years Dave has been a self-employed farmer/rancher in the Waterford area. The businesses are principally involved in tree nuts, diversified field crops and a cow/calf operation. Dave serves as the board chairman of Stanislaus Farm Supply. He also serves as a board member of the Ceres Unified School District Board, the Oakdale Cowboy Museum, the Stanislaus County Beef Supporters, the chairman of the Ceres Livestock Boosters, and a director of the Stanislaus Farm Bureau.

## SENIOR OFFICERS

FCA regulations also require the following disclosure of the business experience for the last five years for each senior officer, other business interests on whose board the senior officer serves or where the senior officer serves as another senior officer, the name of the position held and the principal business in which the business is engaged.

## Tracy V. Sparks, President and Chief Executive Officer

Tracy is a CPA and has served as the President and Chief Executive Officer since July 1, 2019. Prior to being selected as Chief Executive Officer she served as the Chief Operating Officer for eleven years and as the Chief Financial Officer for twenty-four years until July 1, 2018. Tracy has a total of twenty-nine years of Farm Credit experience. Tracy has also served as a board member for Farm Credit Foundations since January 1, 2020.

# **Leslie C. Crutcher,** Executive Vice-President and Chief Credit Officer

Leslie (Les) has served as the Chief Credit Officer for the past fourteen years and prior to being selected as Chief Credit Officer he served as a Corporate Lending Executive and Loan Officer for the Association. Les has a total of twenty-four years of Farm Credit experience.

# James C. Connelly, Executive Vice-President and General Counsel

James (Jim) has served as the General Counsel for the past seventeen years and has a total of thirty-six years of Farm Credit experience.

# Matthew R. McNelis, Executive Vice-President, Chief Financial Officer and Treasurer

Matthew (Matt) is a CPA and has served as the Chief Financial Officer and Treasurer since July 1, 2018. Matt has over twenty years of experience in finance and accounting, the last seven with Farm Credit.

## Jelina M. Seibert, Executive Vice-President, Chief Administrative and Human Resources Officer

Jelina has served as the Chief Administrative and Human Resources Officer since July 1, 2019. Prior to being selected as Chief Administrative and Human Resources Officer she served as the Senior Vice President, Human Resources Manager for twelve years and has a total of eighteen years of Farm Credit experience.

## **COMPENSATION OF DIRECTORS**

Directors are compensated for their services as follows: An honorarium of \$600 per month, except the Board Chair who receives \$1,500 per month, in addition to compensation for committee meetings of \$600 per day or \$300 per half day. The Appointed Directors receive honorariums of \$1,100 per month except the Audit Chair who receives \$1,500 per month in addition to compensation for committee meetings of \$1,000 per day or \$500 per half day. The total compensation paid to Directors in 2022 amounted to \$282,300. Directors are also reimbursed for mileage, and documented business expenses while serving in an official capacity. No individual director received more than \$5,000 in non-cash compensation during the reporting period.

	Years of	Number of Days Served at Board	Number of Days Served in Other	Total Compensation
<u>Name</u>	Service	Meetings	Official Activities	Paid During 2022
Alicia Madsen	7	10	8	\$42,900
Andrew Bloom	3	11	8	\$22,500
Brian Genzoli	16	10	9	\$23,400
Bruce Burroughs	8	10	9	\$23,700
Dave Brown	3	10	8	\$18,000
Dino Migliazzo	28	11	9	\$24,300
Mark Jensen	8	10	14	\$27,700
Nancy Sill	15	11	15	\$48,500
Rick Scheuber	28	11	14	\$27,600
Thomas Maring	3	11	10	\$23,700

The Association has a travel policy that provides for reimbursement of reasonable travel, subsistence and related expenses of directors and employees when on official Association business. A copy of the Association's travel policy is available to stockholders upon request. The following amounts of total director reimbursement for travel, subsistence and related expenses was \$23,059, \$9,432, and \$9,309, for 2022, 2021 and 2020, respectively.

# CEO AND SENIOR OFFICERS COMPENSATION

The Compensation Committee of the Board of Directors follows a comprehensive compensation philosophy where the objectives of the Compensation Plans are to: 1) provide market based compensation through base salary and annual incentive components that will allow the Association to attract, motivate and retain superior executive talent; 2) place a portion of total compensation at risk and contingent upon the Association remaining sound financially and meeting established performance goals; and 3) ensure that long-term financial stability of the Association is emphasized over short-term results and decisions. The plans were designed to reward successful business year results through an Annual Incentive Plan and significantly contribute to the retention of the CEO and Senior Officers.

The Compensation Committee annually reviews market information related to the level and mix of salaries, benefits, and incentive plans for the CEO and other Senior Officers. All employees are reimbursed for travel and subsistence expenses incurred when traveling on Association business. A copy of the travel policy is available to shareholders upon request. Due to the cooperative business structure of the Association, the Plans do not contain stock-based compensation components.

Unaudited

## **Summary Compensation Table**

#### Annual

Name of Individual or Number in Group <sup>1</sup>	Year	Salary	Incentive Compensation <sup>2</sup>	Deferred/ Perquisites <sup>3</sup>	Other <sup>4</sup>	Total
President & CEO: T. Sparks T. Sparks T. Sparks	2022 2021 2020	\$533,040 \$491,100 \$456,840	\$160,676 \$147,330 \$114,974	\$127,671 \$109,726 \$94,417	\$1,872 \$0 \$375	\$823,259 \$748,156 \$666,606
Aggregate number of senior officers and highly compensated employees (excluding CEO)						
5 5 <sup>5</sup> 5	2022 2021 2020	\$1,605,540 \$1,422,870 \$1,427,820	\$390,500 \$355,718 \$314,372	\$329,494 \$291,608 \$283,445	\$9,805 \$42,158 \$926	\$2,335,339 \$2,112,354 \$2,026,563

Individual compensation for any senior officer or highly compensated employees included here in the aggregate is available to shareholders upon written request.

- 1. The senior officers and highly compensated employees included above are those defined by FCA regulations Section 619.9310 and Section 620.6. Compensation amounts do not include earnings on nonqualified deferred compensation, as such earnings are not considered above-market or preferential.
- 2. Incentive compensation amounts represent amounts earned in the reported fiscal year. The first incentive payment was paid in August of the reported fiscal year and the remaining balance in February of the subsequent year. Incentive compensation amounts are calculated based on relevant performance factors for the reported fiscal year.
- 3. Deferred perquisites represents company contributions to a 401(k)-retirement savings plan and nonqualified deferred compensation plan, as well as payment for certain other expenses, such as life insurance benefits. Any noncash compensation with an annual aggregate value of \$5,000 or more is included in deferred/perquisite compensation paid.
- 4. Other compensation amounts include amounts earned with the HealthyReturns wellness program, service awards, corporate fitness program, milestone giftsand tax reimbursements.
- 5. A Senior Officer resigned on 9/3/2021

The Salary and Incentive Compensation columns of the Summary Compensation Table include all amounts earned during 2022 regardless of whether a portion of such compensation has been deferred by the CEO's or other Senior Officers'/highly compensated employee's elections pursuant to the Farm Credit Foundations Defined Contribution /401(k) Plan (401(k) Plan) and the Farm Credit Foundations Nonqualified Deferred Compensation Plan (NQDC Plan). Neither the CEO's, Senior Officers, or highly compensated employees, received long-term incentives for the reporting periods presented.

Incentive Plans – In addition to base salary, substantially all employees could earn additional compensation under the performance related compensation plans, (the plans) referred to in the table above as "Incentive Compensation". The plans were based on the fiscal year and were designed to motivate employees to exceed annual performance targets established by the Board of Directors. Performance targets were established for the following factors: return on assets, new volume, credit quality, level of expenses, and loan processing time. The plans were tied to and support the Association's business plan goals and its mission of Helping Our Members Prosper. In addition, the plans for the CEO's and all Senior Officers included provisions for the Board to evaluate performance in other important subjective areas of operations.

The Deferred/Perquisites Compensation column of the Summary Compensation Table is primarily comprised of company contributions to benefit plans, taxable group term life insurance premiums and long-term disability premiums. In 2022, the Association's employer matching contribution and non-elective contributions to the CEO's account in the 401(k) Plan was \$34,292 and its contribution to the CEO's account in the NQDC Plan to restore the employer match that was limited due to restrictions in the Internal Revenue Code and compensation deferred was \$55,321. For 2022, the Association's employer matching and non-elective contributions for the other Senior Officers' and highly compensated employees' accounts in the 401(k) Plan were \$154,828 and contributions to their accounts in the NQDC Plan were equal to \$75,005.

# TRANSACTIONS WITH SENIOR OFFICERS AND DIRECTORS

The Association's policies on loans to and transactions with its senior officers and Directors, required to be disclosed in this section, are incorporated herein by reference from Note 13 to the consolidated financial statements, "Related Party Transactions," included in the Annual Report to Shareholders. No loans to Directors or senior officers, their immediate families and affiliated organizations involved more than a normal risk of collectability during 2022. The Association did not conduct any other type of transactions with Senior Officers or Directors.

# INVOLVEMENT OF DIRECTORS AND SENIOR OFFICERS IN CERTAIN LEGAL PROCEEDINGS

There were no matters which came to the attention of management or the Board of Directors regarding involvement of current Directors or senior officers in specified legal proceedings, which are required to be disclosed in this section.

## RELATIONSHIP WITH INDEPENDENT AUDITOR

There were no changes in independent auditor since the prior Annual Report to Shareholders and there were no material disagreements with our independent auditor on any matter of accounting principles or financial statement disclosures during this period.

## **ASSOCIATION POLICIES**

The Association has an affirmative action policy in place which is available upon request. A copy of the policy may be requested at our administrative branch at 806 W. Monte Vista Ave., Turlock, CA or by calling (209) 667-2366 during business hours Monday – Friday, 8 a.m. – 5 p.m. PST.

## **BORROWER PRIVACY**

Your privacy is important to us. As a member-owner of this institution, your privacy and the security of your personal information are vital to our continued ability to serve your ongoing credit needs. FCA regulations require that borrower information be held in confidence by Farm Credit institutions, their directors, officers and employees. FCA regulations and our Standards of Conduct Policies specifically restrict Farm Credit institution directors and employees from disclosing information not normally contained in published reports or press releases about the institution or its borrowers or members. These regulations also provide Farm Credit institutions clear guidelines for protecting their borrowers' nonpublic information.



Unaudited





YosemiteFarmCredit.com 209.667.2366